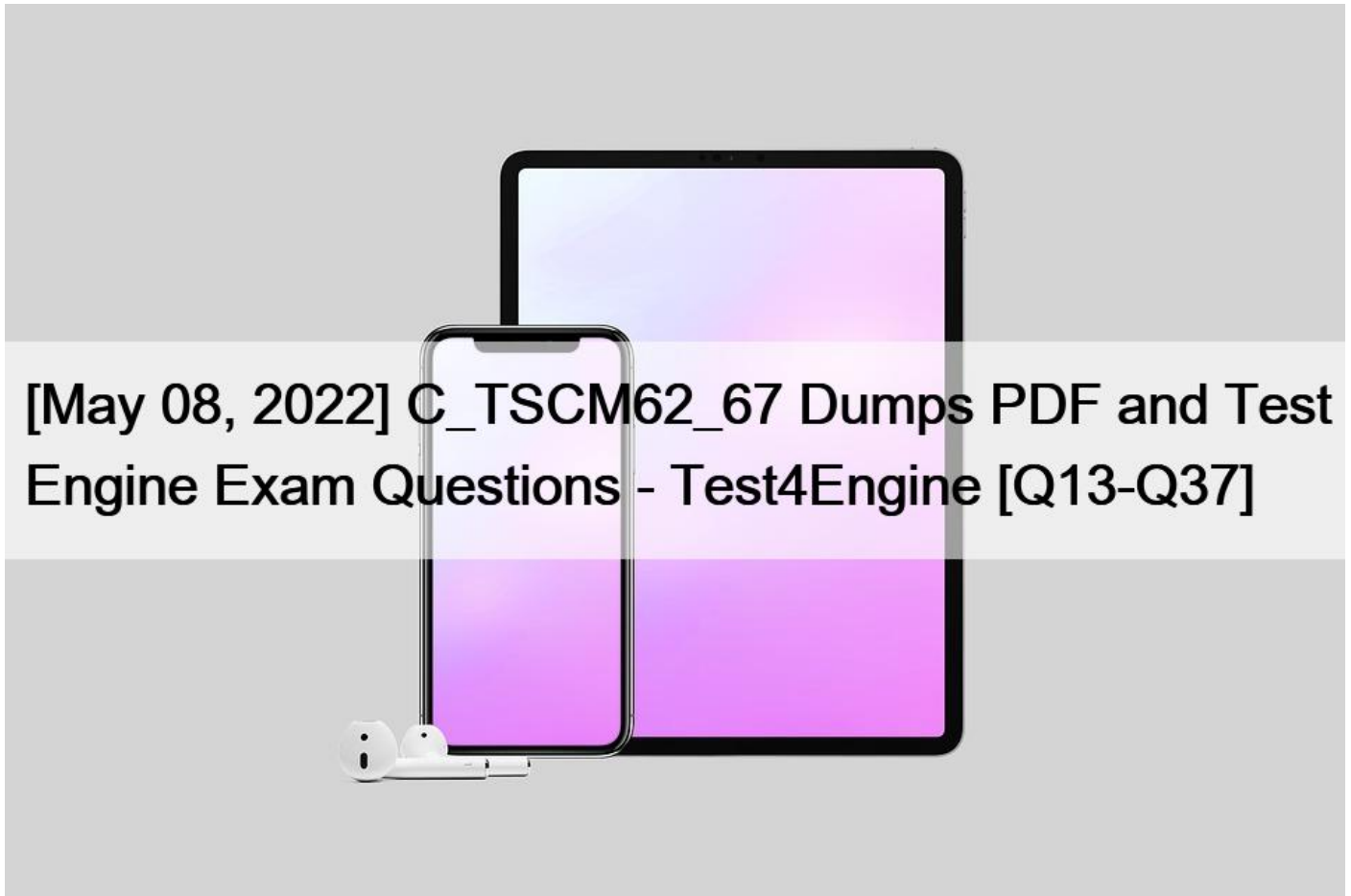


[May 08, 2022 C_TSCM62_67 Dumps PDF and Test Engine Exam Questions - Test4Engine [Q13-Q37]



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SAP SD Certification Exam Details:

Sample QuestionsSAP SD Certification Sample QuestionsExam CodeC_TSCM62_67Passing ScoreC_TSCM62_67 - 65%LevelAssociateNumber of Questions80Exam Price\$550 (USD)

SAP C_TSCM62_67 Exam Syllabus Topics:

TopicDetailsTopic 1- The sequence of typical sales processes- Sales Documents (customizing)Topic 2- The relevant customizing to use the condition technique for pricing- Organizational StructuresTopic 3- This area covers the most important master data records for the sales process- Shipping Process and Customizing

QUESTION 13

Which of the following is controlled by the configuration of the billing type?

- * How account determination takes place
- * Whether order-related billing is supported when using this billing type
- * Whether a billing plan is determined when using this billing type
- * How the item category within the billing document is determined

QUESTION 14

Which of the following fields is required on a sales order to allow for a delivery to be created successfully? Please choose the correct answer.

- * Shipping Point
- * Warehouse number
- * Storage Location
- * Route

QUESTION 15

For which of the following can you use a distribution channel? (Choose two)

- * To determine the address in the output of the order confirmation
- * To assign a delivery plant for sales processes
- * To distinguish material master data used during sales order processing
- * To determine the transportation scheduling for a material during sales order processing

QUESTION 16

Which of the following statements regarding the free goods process is correct?

- * Free goods with an exclusive bonus quantity must contain the same material for both the ordered goods and the free goods.
- * Free goods with an inclusive bonus quantity will always be generated without a subitem.
- * The free goods calculation rule only allows for whole unit free goods bonus increments.
- * Free goods with an exclusive bonus quantity will always be generated with a subitem.

QUESTION 17

Based on which of the following dates is the availability check (ATP) carried out?

- * Requested delivery date
- * Material availability date
- * Confirmed delivery date
- * Replenishment lead date

QUESTION 18

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)

- * Maintain the requested sales revenue account directly in the payer's customer master record.
- * Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
- * Create and assign the account key of affiliated companies directly in the payer's customer master record.
- * Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group

field.

* Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

QUESTION 19

A sales order is to be delivered with a material and quantity using item category TAN.

What configuration settings are necessary? (Choose two)

- * The sales document type needs to be set to relevant for delivery.
- * The item category needs to be set to relevant for delivery; for value items.
- * The item category needs to be set to schedule line allowed.
- * The schedule line category needs to be set to relevant for delivery.

QUESTION 20

What do you need to consider when you want to use bills of material (BOMs) in a sales order? (Choose two)

- * The sales document type controls whether bills of material relevant to sales are to be exploded in the sales document or not.
- * Bills of material are exploded in the sales document as main items and subitems, based on the configuration of the main item category.
- * The bill of material must be created by selecting BOM usage Sales and distribution;
- * The depth of the explosion of bills of material in the sales document is controlled by specifying the explosion level in the master record for the bill of material.

QUESTION 21

You want to use the material determination in sales orders to replace entered materials if they are not available. How can you achieve this?

Please choose the correct answer.

- * Deactivate the atp check in the schedule line and activate it in the material determination record.
- * Choose a substitution reason with the automatic substitution strategy for the material determination.
- * Deactivate the availability check in the material master and use the material determination instead.
- * Adjust the access sequence of the material determination to check the available quantities of the materials.

QUESTION 22

Which complaint request document is created with a mandatory reference to a billing document?

- * Returns
- * Advanced returns request
- * Credit memo request
- * Invoice correction request

QUESTION 23

In a sales order, schedule line category CP was found. The sales document item contains the following information: The MRP type from the material master is M0 and the relevant item category is TAN. The assignment table for schedule line categories has no entry for the combination of TAN and M0.

How was the schedule line category determined in this case?

- * Using the assignment table with the item category and SD document category criteria
- * Using the assignment table with the item category and item usage criteria
- * Using the default schedule line category of the sales document type
- * Using the assignment table only with the criteria item category

QUESTION 24

From which of the following master records does the system determine the delivering plant? There are 3 correct answers to this question.

- * Condition master record
- * Material master record
- * Customer master of the sold to party
- * Customer material information record
- * Customer master of the ship to party

QUESTION 25

Which of the following statements regarding the organizational assignment of plants are correct? (Choose two)

- * Delivering plants must be assigned to the same company code as the sales organization.
- * Each plant can be assigned to just one company code.
- * A plant must be assigned to at least one combination of sales organization and distribution channel so that it can be used as a delivering plant.
- * A plant can be assigned to multiple company codes.

QUESTION 26

Which of the following actions are part of the configuration of the material determination function? (Choose three)

- * Assign the material determination procedure to a sales document type.
- * Define the substitution reason that determines whether a manual or automatic substitution process should be used.
- * Assign the material determination procedure to a sales area.
- * Specify the relevant substitution reason in the access sequence.
- * Define condition tables in Customizing (IMG).

QUESTION 27

Which of the following statement is correct? Please choose the correct answer

- * Invoice correction request can be created with reference to an order.
- * In an invoice correction request, you can delete the credit and debit memos in pairs.

QUESTION 28

What is the characteristic of an access sequence? Please choose the correct answer.

- * It defines the key fields of the condition records.
- * It contains the hierarchy of the condition tables search
- * It contains the steps showing how the condition types are linked.
- * It represents the properties of the pricing conditions

QUESTION 29

What can be identified as the most likely reason for a delivery split in a collective delivery run?

- * The shipping conditions of two separate items in the sales order differ from one another.
- * The loading group of one of the items in the sales order differs from the others.
- * The sales order line items have the same route and the same shipping point, but different ship-to parties.
- * The physical weight of the total line items exceeds the capacity of the truck that is being used to deliver the product.

QUESTION 30

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

- * Use group conditions.
- * Use a reference condition type.
- * Use hierarchy accesses.
- * Use condition exclusion.

QUESTION 31

Which of the following enable the processing of a delivery? (Choose two)

- * The items in a delivery are processed using various shipping points.
- * Each delivery has a unique ship-to party.
- * The shipping point is determined for each sales order item.
- * The valid route is determined in the order header.

QUESTION 32

Where is the pricing of a bill of material item controlled? Please choose the correct answer.

- * Higher level item
- * Item category
- * Item category group
- * Item type

QUESTION 33

During quotation processing, a new quotation header text should be entered by the users.

Which configuration is necessary?

- * A new text type has to be created and assigned to the respective document type.
- * An access sequence has to be assigned to the text object.
- * You have to create a new text type and add it to the respective text determination procedure.
- * You have to decide whether texts are referenced or copied for the relevant item categories.

QUESTION 34

What parameters can be set in the schedule line category? There are 3 correct answers to this question.

- * Delivery type
- * Availability check
- * Movement type
- * Transfer of requirements
- * Shipping condition

QUESTION 35

Which of the following is a benefit of SAP Solution Manager?

- * It reduces the cost of implementation and continuous improvement.
- * It provides common master data management within all SAP systems.
- * It enables central Enterprise Search within all SAP systems.
- * It reduces the number of systems and operates only one central IT landscape.

QUESTION 36

What is the purpose of the moving price or standard price in the Accounting view in the material master? (Choose two)

- * To determine the value that is used for the accounting document when posting goods issue
- * To display the average net sales price of this material during the last year
- * To define the value that is used when posting the receivables for a customer ordering this material
- * To display statistical information for the costs in the pricing environment of a sales order

QUESTION 37

Which of the following setting Customizing do you have to maintain for a scheduling agreement? Please choose the correct answer.

- * A product hierarchy
- * A billing plan
- * The copying control for the release order
- * A schedule line category

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