

Latest Education-Cloud-Consultant Actual Free Exam Questions Updated 83 Questions [Q43-Q63]



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Salesforce Education-Cloud-Consultant Exam Syllabus Topics:

TopicDetailsTopic 1- Decide when to use Education Cloud, other Salesforce solutions, community open source solutions, and third-party applicationsTopic 2- Explain data management considerations- Install and configure Education CloudTopic 3- Evaluate integration considerations for connecting systems in an Education Cloud implementation- Distinguish between reporting solutions in Education CloudTopic 4- Facilitate a successful implementation- Integration and Data Management Topic 5- Evaluate the similarities, differences, and relationships between Education Cloud account model considerationsTopic 6- Demonstrate when a data analytics solution is appropriate- Explain the Education Cloud solution for K-12 customersTopic 7 - Discuss the capabilities and considerations of Education Cloud- Design an appropriate and scalable solution for education customersTopic 8- compatibility with other Salesforce products and features- Implementation Strategies and Best Practices

NO.43 University Advancement staff are required to authenticate to internal systems both by logging in with a username and password and by authenticating vis an app on their phone.

Which identity management feature should the consultant recommend to meet this requirement?

- * Single sign-on
- * Multi-factor authentication
- * Connected apps
- * Social sign-on

NO.44 Recruiters want to visualize the number of prospective students at various stages in the recruitment process.

Which report chart should the consultant implement?

- * Application Tabular report
- * Education History dashboard
- * Program Enrollment dashboard
- * Opportunity Funnel report

NO.45 A consultant is designing a new Salesforce org that user the Education Data Architecture (EDA) for student service. The College wants to track which classes are taught by teaching assistants.

Which EDA object should the consultant use?

- * Course Offering
- * Course Connection
- * Term Grade
- * Program Enrollment

NO.46 A university is experiencing performance degradation issues such as record locking, long search times, and long record save times.

what is the likely cause for all of these issues?

- * TDTM
- * Insufficient code coverage
- * Data skew
- * Insufficient data storage

NO.47 The director of advising wants to better understand why students are meeting with their advisors.

Which Advisor Link Feature should the consultant include in a report?

- * Success Plan Type
- * Alert Reason
- * Appointment Topic
- * Case Status

NO.48 Career Services uses a separate event management system for its employment events attendance and registration, and Marketing cloud to promote the event. It wants to integrate student data in Salesforce to identify engaged prospects by matching them with event attendance, career interest, and credit completion towards an academic major.

Which two integration directions should the consultant recommend?

Choose 2 answers.

- * One-way integration between Marketing Cloud and the event system
- * One-way integration between Salesforce and Marketing Cloud

- * Two-way integration between the event system and Marketing Cloud
- * Two-way integration between the event system and Salesforce

NO.49 A university's marketing department works on email campaigns for advancement. It wants to measure campaign effectiveness, return on investment, and Opportunity conversion using standard Salesforce functionality.

What should the consultant recommend to meet this requirement?

- * Campaign influence
- * Campaign member
- * Parent campaigns
- * Campaign hierarchy

NO.50 The system admin has asked for training so users can learn basic Salesforce functionality at their own pace and track lesson completion. The IT department budget for paid training is very low.

What should the consultant recommend?

- * Power of Us Hub
- * Trailblazer Community
- * Trailhead
- * Salesforce Einstein

NO.51 A CRM committee for a university has asked a consultant about the major release cadence of Salesforce.org and Salesforce.com platform enhancements.

When are Salesforce.org releases?

- * Approximately two weeks after Salesforce.com releases
- * Approximately one month before Salesforce.com releases
- * Approximately two weeks before Salesforce.com releases
- * Approximately one month after Salesforce.com releases

NO.52 A college needs to extend capabilities of its existing Salesforce environment that uses the Education Data Architecture (EDA). The college wants to ensure that any future apps and configurations are compatible and support the Table Driven Trigger Management (TDTM) Functionality.

- * Use the yaml file from Salesforce.org GitHub.
- * Use a Salesforce.org community solution.
- * Use third-party apps that are powered by EDA.
- * Use third-party apps that are EDA ready.

NO.53 A large university has a Career Service Center that provides career advice to current students and alumni. Staff provide advice via the phone, via email and face-to-face. Students and alumni are served on a first come, first served basis and are rarely assigned to a specific advisor.

What should the consultant recommend to meet the requirement?

- * Queue Management
- * Appointment Scheduling
- * Success Teams
- * Assignment Rules

NO.54 The Alumni Association is interested in using Education Cloud to support its operations. The association tracks alumni interested in board networking activities, and manages fundraising.

Which two Education Cloud considerations should the consultant discuss with the Association?

Choose 2 answers.

- * Configure Relationships to track alumni connections.
- * Use Grants Management to track alumni scholarships.
- * Install Insights Platform to understand alumni data.
- * Leverage a third-party app to support event management.

NO.55 A college is interested in best practice and tips on Salesforce data governance.

Which resource should the consultant recommend?

- * IdeaExchange
- * Trailblazer Community
- * Partner Community
- * AppExchange

NO.56 Staff in Continuing and Professional Education use Salesforce and Pardot for marketing and management of its certificate programs. Staff occasionally need to view course payment information that they can access in a separate transaction system. The system admin wants Salesforce to contain only CRM data for reports and automation.

Which data management strategy should the consultant recommend for course payment information?

- * Migrate course payments to Pardot and Salesforce.
- * Manage course payments in the transaction system and Pardot.
- * Manage course payments in the transaction system.
- * Integrate course payments from Salesforce to the transaction system.

NO.57 The Registrar's office has limited staff and is interested in a real-time automated Salesforce messaging solution that can address common student questions on deadlines and requirements, and provide links to resources.

Which two options should the consultant recommend to meet the requirement?

Choose 2 answers.

- * Knowledge
- * Queues
- * Bots
- * Live Chat

NO.58 The Recruitment and Admissions office has an existing Salesforce environment they want to expand to include all of the school's operations and service. The school has asked the consultant for recommendations to ensure the expansion is efficient, secure, and will meet the need of new existing users.

Which should the consultant recommend to meet the requirements?

- * Create a Trailmix for new users.
- * Build a Center of Excellence.
- * Grant System Admin access for each department leader.
- * Encourage users to post ideas on Chatter.

NO.59 The International Student Services department manages the needs of international and study-abroad students in Salesforce using the Education Data Architecture. The residence hall address information must be associated to the international student

Contact and Account record.

What account model should the consultant select?

- * Standard Account
- * Person Account
- * Household Account
- * Administrative Account

NO.60 A large university integrates over one million student Contact records from its Student Information System (SIS) into Salesforce. The university has adopted the Education Data Architecture (EDA) Administrative account

Records in Salesforce is Integration User.

What should the consultant discuss with the university?

- * API call limits
- * Ownership data skew
- * Account data skew
- * OAuth token limits

NO.61 A large university is planning to release a new recruitment and admissions solution using Salesforce. The university is launching a launch window in conjunction with the campus calendar.

Where should the university confirm the Salesforce product release dates that could impact the timeline?

- * Trailhead
- * Salesforce Trust website
- * Setup Menu
- * Partner Community

NO.62 During the requirements gathering phase, the academic staff stated that students are independent of any Account or Company. The staff requested that the Contact's Account field be blank and hidden on the page layout.

What is the impact of creating a Contact without a parent Account?

- * Contacts are private only to the record owner, and inaccessible to other users.
- * Contacts are at risk of ownership data skew, which may result in performance issues.
- * Contacts will require manually creating a related Affiliation record to enable sharing, adding more complexity.
- * Contacts are public to all users, potentially sharing sensitive data.

NO.63 A university Advancement office wants to track school historical data for tagged outreach and donation opportunities.

Which Education Data Architecture functionality should the consultant recommend?

- * Education History
- * Program Plan
- * Attribute
- * Relationship

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