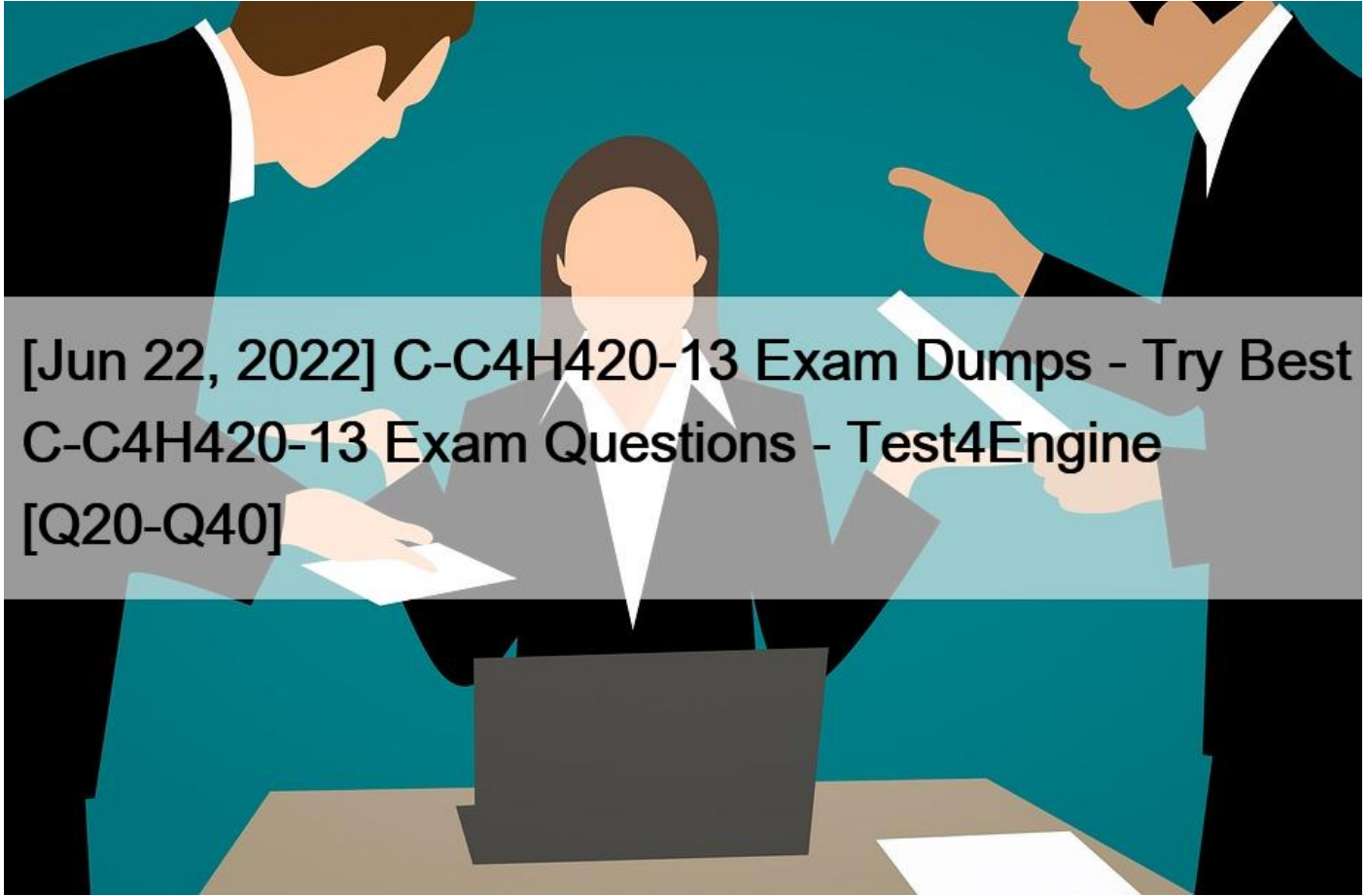


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NO.20 Which is the standard method to make each Quote expire 60 days after creation/

- * Use the Quote Expiration Date Custom Field
- * Use the Bulk Delete Feature to remove quotes after 60 days
- * Use a script attached to OneEveryTimeQuoteChanged
- * Use Standard APIs to remove quotes from external system

NO.21 Which factors influence the calculation of Net price?

Note: There are 2 correct answers to this question.

- * List price
- * Extended list price
- * Quantity
- * Discount

NO.22 What should you try if you are unable to develop code logic in pure Python?

Note: There are 3 correct answers to this question.

- * Include section coded another programming language, like C#.
- * Check if CPQ Python interface offers a class that can do the job.
- * Search the .NET library to see if there is an interface you can use for the purpose.
- * Expose a web service written in C# and just consume it from your python.

NO.23 What can you import using the Bulk Import feature?

- * Pricebooks
- * Markets
- * Attributes
- * users

NO.24 What is the main difference between product Types and Categories?

- * Product Types are used for pricing and segmentation in quote, while categories group products in the Catalog.
- * Discounts for product Types are always executed before discount for Categories.
- * Each product type can have one discount active, while Categories can have multiple discounts.
- * Product types are used to group product in the Catalog while Categories are visible on the Quote.

NO.25 Which tag will retrieve the product part number within the same product configuration?

- * `<*ProductFamilyCode*>`
- * `<*ProductU PC*>`
- * `<*CatCode (…)*>`
- * `<*ProductCode*>`

NO.26 What does Quotes Reconfigure do in the standard use case?

- * Reevaluates pricing expressions only based on latest updates in system pricebooks.
- * Enable end users to specify quote configurations to replace and performs the task.
- * Reevaluates configuration models for all quote models and refreshes the quote content.
- * Recalculates list price, discount, quantity and all pricing fields only.

NO.27 In a parent Child Configuration, the value of Attribute `”Number of users”` must be passed down to a child product, which is configured on a container Attribute in the parent, What configuration steps are needed to implement this requirement?

Note: There are 2 correct answers to this question.

- * Configure the container Attribute in the parent product to propagate the `”Number of users”` Attribute.
- * Write a product Rule to pass the Value of `”Number of users”` to the child product.
- * Create a Container column `”Number of users”` with Column Types of product Attribute and attribute selected.
- * Write a calculation formula in the Container Column `” Number of User”` to refer to the attribute

`”Number of users”` in the parent.

NO.28 What is the best practice to prevent a user from discounting a specific Product Type?

- * Customizing cart UI template section making discount cell read-only for the product type items.
- * Adding a custom script that resets the product Type items to zero on every Quote change.
- * Removing visibility of the discount column for the user Types in Quote Layout Permissions setup.
- * Setting discount percent minimum and maximum values to zero for the product Type in Discounts/multipliers setup.

NO.29 What can the user account still be used for if the Active flag is set to disabled?

- * Receiving email notifications
- * Evaluating approval rules
- * Having quotes reassigned to them
- * Logging into the account

NO.30 How does SAP CPQ calculate a foreign currency for a specific market?

- * Foreign Currency = (Default Currency + market Factor) x Conversion Rate
- * Foreign Currency = (Default Currency x Conversion Rate) / market Factor
- * Foreign Currency = (Default Currency x Conversion Rate) x market Factor
- * Foreign Currency = (Conversion Rate + market Factor) x Default Currency

NO.31 A user has a product that needs to be added to the quote with multiple hierarchy levels. The parent product configuration must also be displayed in the quote, which type of product best meets this requirement?

- * Simple product
- * System (List) of Configurable products
- * Collection of Configurable products
- * Parent/Child System (List) of configurable products

NO.32 Which of the following applies to setting Attribute Type values, such as user Selection?

Note: There are 2 correct answers to this question.

- * Attribute Type determine if the value would be a line item.
- * Attribute Type is defined at the product.
- * Attribute Type affects how the attribute can be displayed.
- * Attribute Type controls the kind of data to be stored.

NO.33 What factor determine the price when a simple product is derived from a CPQ standard pricebook?

Note: There are 2 correct answers to this question.

- * Price Code
- * Part Number
- * Discount Threshold
- * Cost

NO.34 When configuring the Autocomplete Attribute, which columns have to be specified?

Note: There are 3 correct answers to this question.

- * Reference product Column
- * Display Column
- * Column Value Code
- * Container Column
- * Searchable Column

NO.35 What should you avoid when importing custom tables?

Note: There are 2 correct answers to this question.

- * Using hyphens and spaces in table content
- * Using hyphens and spaces in custom table name
- * Using hyphens and spaces in column names

- * Using hyphens and spaces in the name of the imported file

NO.36 Which of the following applies to configurator scripting?

Note: There are 2 correct answers to this question.

- * You can change code on a global script from within a product
- * Custom logic can be added to run at the moment of configuration becoming completed.
- * A script can be tested by executing it in CPQ workbench, loaded in a tab next to your configuration tab.
- * Scripts are moved as part of the product through standard deployment and cannot be changed.

NO.37 Where can you track errors/problems in real time?

- * Developer Console
- * Audit Trail
- * Personal Data Lo
- * Script Workbench

NO.38 What are the most common uses for a container?

Note: There are 2 correct answers to this question.

- * Displaying product images
- * Creating bundles of products
- * Displaying product rules
- * Loading of table data

NO.39 What is a disadvantage when using CPQ SOAP API?

- * Low flexibility you are constrained to the format the APIs set
- * Little to no documentation available
- * Lack of security and safety procedure
- * Operations are not packed in a single method call

NO.40 In the condition of a rule you wish to check if the user has selected 'Large' in the Attribute 'Size'. The attribute value has a Value of 'Large'; and a Value Code of 'Lg'. How could this condition be written?

Note: There are 2 correct answers to this question.

- * `[EQ](<*Value(Size)*>,Large)`
- * `<*IFAnyValue(Size:Lg)*>`
- * `[IF] <*Value(Size)* >='Large'; [ENDIF]`
- * `[EQ](<*ValueCode(Size)*>, Large)`

SAP C-C4H420-13 Exam Description:

This certification test verifies the knowledge in SAP CPQ Implementation for Consultants. It validates that the Consultant has a good sound knowledge and understanding of how to implement SAP CPQ. Based on that knowledge, the successful Consultant is able to apply those acquired skills to perform a variety of appropriate implementation and customization related tasks within a project team and contribute positively to the success of a project under the guidance of senior project team members.

SAP C-C4H420-13 Exam Syllabus Topics:

TopicDetailsTopic 1- Add and modify pricing for products and attributes- Identify the different types of scripts and objects used in SAP CPQ and when to use eachTopic 2- Set up companies, user types, and users. Create and define permission groups- Configure workflows and approvalsTopic 3- Navigate the SAP CPQ User Interface and set up application parametersTopic 4- Create and implement formulas, triggers, rules, custom tables, and attribute containers- Scripting and UI CustomizationTopic 5 - Write basic scripts in Script Workbench- Use SAP CPQ API. Perform basic UI customization

C-C4H420-13 Exam Certification Details:

Cut Score:75%Sample Questions: SAP C-C4H420-13 Exam Sample Question Languages:EnglishExam:80 questionsLevel:Associate

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