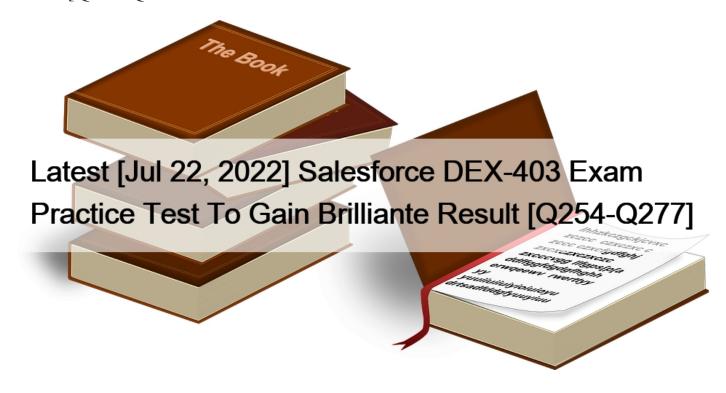
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Salesforce DEX-403 Exam Syllabus Topics:

TopicDetailsTopic 1- Controlling Access to Records- Defining Approval ProcessesTopic 2- Understanding Objects on the Lightning Platform- Keeping Track of Unauthorized ChangesTopic 3- Automating Business Processes Using Flow- Record Types and the User InterfaceTopic 4- Building Your Data Model- Organization Wide DefaultsTopic 5- Creating Relationships Between Objects- Programmatic AlternativesTopic 6- Auditing Configuration Changes- Building Your User InterfaceTopic 7- Lightning App, Record, and Home Page- Enforcing Conditionally Required FieldsTopic 8- Exploring the Save Order of Execution- Working with TransactionsTopic 9- Automating Business Processes with Approvals- Enforcing Proper Data Format

NO.254 universal containers has 20 different workflows on the opportunity object. To ensure that updates are processing properly for all field updates uc has the re-evaluete workflow rules after field change checkbox checked. Recently after adding a new workflow, users have reported receiving errors about workflow limits. What should a app builder look at so address this?

- * Talk to a developer about apex code issues
- * Number of workflows per object limits
- * Workflows that cause each other to fire back and forth recursively
- * Workflows on other objects that are being re triggered

NO.255 Universal Containers needs to update a field on an Account when an Opportunity Stage is changed to Closed Lost. What

tools can we use to accomplishthis requirement? (Choose 2)

- * Lightning Process Builder
- * Assignment Rule
- * Workflow Rule
- * Approval Process

NO.256 What Is true statement regarding roll up summary fields. Select 2.

- * Roll up summary fields can only be created on the master of master-detail relationship
- * The roll up summary field inherits the field level security of the child object.
- * Multi select picklist files can be used in the field column of the field column of roll up summary filters.
- * Changes to the value of a roll up summary field can trigger assignment rules to run

NO.257 Properly installing managed packages helps prevent conflicts with customizations made by customers and partners.

What functionality should be used to set up packages?

- * Description
- * Allow sharing
- * Help setting
- * Namespace

NO.258 Field type conversion. Which of the following are true: (2)

- * Data can be lost when converting from auto-number to text
- * Data can be lost when converting from number to currency (assuming that field lengths are identical)
- * Information can be lost when converting from text area (rich) to text area (long)
- * Data can be lost when converting from simple picklist to multi picklist

NO.259 Which two solutions prevent a formula field from being referenced by a Roll-Up Summary Field?

- * A cross-object workflow updating a field referenced by the formula field
- * A cross-object field reference in the formula field
- * The CASE() function in the formula field
- * The NOW() function in the formula field

NO.260 Cool Air Conditioners has been using Service Cloud to manage cases, but are now considering using it to manage field service jobs. They would like to track field service activity and assignment to technicians. What is the recommended solution to meet these requirements? Choose 1 answer.

- * Install an AppExchange product that provides Field Service functionality
- * Extend the Service Cloud configuration to handle Field Service cases
- * Utilize the standard objects Work Order and Work Order Line Items
- * Use real time API integration to connect Salesforce with an external field service application

NO.261 Universal Containers wants to test code against a subject of production data that is under 5 GB. They want to refresh a sandbox weekly. Which type of sandbox should be used?

- * Developer Sandbox
- * Developer Pro Sandbox
- * Partial Copy Sandbox
- * Full Sandbox
- * Enterprise Sandbox

NO.262 An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

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- * Currency
- * Percent
- * Date
- * Checkbox
- * Time

NO.263 The case handling process at Universal Containers includes multiple steps Including approvals, notifications, and fields updates. To manage and evaluate all of these changes in a single save operation, an app builder wants to use Process Builder and the Advanced option to let the process evaluate a record multiple times has been selected.

Which two options should the app builder avoid to prevent recursion?

Choose 2 answers

- * IF statements
- * Setting a criteria node to No criteria-just execute the procedure
- * Invocable processes
- * The ISCHANGED function

NO.264 Which two features can extend record access beyond the organization-wide defaults?

- * Dynamic role hierarchy
- * Criteria-based sharing rules
- * Owner-based sharing rules
- * Public or private groups

NO.265 Universal Containers (UC) maintains information for over 2 million assets in an external system. UC needs to access these assets in real-time data in Salesforce and is nearing the data storage limits.

What feature could an app builder recommend UC use?

- * Data Loader
- * Salesforce Connect
- * Salesforce to Salesforce
- * Data Export Wizard

NO.266 The previous administrator of Cloud Kicks' (CK) Salesforce Organization used text as the field type when creating new custom fields. CK's current roadmap requires a project that will clean this up during the Lightning migration.

Which three field types should be considered to keep better track of contact information in fields?

Choose 3 answers

- * Time
- * Number
- * Phone
- * Date
- * Email

NO.267 UVC uses a custom object called Candidates to track information about people who are being recruited for jobs within the company. When an employee refers a recruiting candidate, that employee should have access to the Candidate record, however, only HR users should be able to view, edit, and report on the Salary field. Which action should be recommended for controlling who can view the Salary field?

* Create and assign separate Candidate page layouts for general employee users and HR users

- * Create and assign separate Candidate record types for general employee users and HR users
- * Restrict access to the "Salary" field for general employee users using field-level security
- * Restrict access to the " Salary " field for general employee users using custom sharing settings

NO.268 Universal Containers is setting up Salesforce for the first time. Management wants the sales and marketing have different navigation menus in the Salesforce 1 mobile app. Which option is available for an App Builder to satisfy this requirement?

- * Create mobile navigation menus for both sales and marketing profile
- * Create mobile navigation menus for both sales and marketing profile
- * Create public group for Sales and Marketing and create mobile navigation menus for each group
- * Create roles for sales and marketing and assign a custom home page layout for each profile

NO.269 Which attribute must field have to be used in external modeling?

- * External ID
- * Unique
- * Required
- * None of the above

NO.270 Sales manager at universal containers would like to standardize what information sales rep are gathering. Sales rep want recommendations, sales strategies and to know what key fields need to be completed at each step of the sales process on the opportunity record. What feature should an app builder use to provide this functionally?

- * Workflow
- * Path
- * Chatter feed
- * Global Action

NO.271 the services manager would like to highlight case age. When a case is new, they would like to see a green flag on the case record. The flag should be yellow if the case is still open after one day. Tha flag should be red when cases are open after three days. Which two options should an app builder use to implement this requirements? Choose 2

- * Image
- * Formula field
- * Ouick action
- * VLOOKUP

NO.272 Universal Containers (UC) uses a custom object to track expense reports. UC wants to automatically post updates on a record's feed whenever an expense report has been approved Which social feature can be used to accomplish this?

- * Feed Quick action
- * Approval process
- * Feed tracking
- * Auto-response rule

NO.273 What is a capability of schema builder? (Select 2)

- * To update descriptions of standard and custom objects
- * To modify custom field help text on standard objects
- * To enable field history tracking on standard objects
- * To create new lookup or master-detail object relationships

NO.274 What rules can be used to Opportunity object? (2)

- * Auto-response
- * Validation
- * Assignment

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* Workflow

NO.275 An app builder wants to update a field on the parent record when a child record connected via lookup is deleted.

What automation should the app builder use?

- * Screen flow
- * Process Builder
- * Apex code
- * Workflow rule

NO.276 The organization wide defaults for a custom object is set to private. The Supervisor profile grants view access to the same object. A user with the Supervisor profile is also listed as the Manager on the user detail records for access. However, the supervisor still cannot view records owned by the subordinate. What is preventing the Supervisor from viewing records owned by the subordinate? Choose 2 answers

- * The Supervisor's role is not above the subordinate's role in hierarchy
- * Organization wide settings for the custom object grant access to other users with the same role
- * Organization wide settings for the custom object do not grant access using hierarchy
- * The Supervisor requires a permission set in order to view the subordinate 's record

NO.277 After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement ?

- * Enable preserve lead status in the lead conversion settings
- * Assign the representative view and edit converted leads permission
- * Ensure the representative has read access to the original lead records
- * Create a custom report type with converted leads as the primary object

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