# Study HIGH Quality C-S4CS-2111 Free Study Guides and Exams Tutorials [Q30-Q52



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Q30. You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud.

Which of the following process steps in standard sales processing confirms the shipment of goods?

Please choose the correct answer.

#### Response:

- \* Create billing document
- \* Post goods issue
- \* Execute picking
- \* Create delivery

Q31. What does Convergent Billing allow you to combine in a unique invoice?

Please choose the correct answer.

#### Response:

\* Billing due for SD documents

Billing information from a non-SAP system

\* Billing due for sales documents

#### Billing due for deliveries

\* Billing due for sales documents

# Billing due for purchase orders

\* Billing due for sales orders

Billing due for return orders

Q32. Which activity does the expert configuration allow?

Please choose the correct answer.

## Response:

- \* Adaptation of editable fields within SAP Best Practices content
- \* Deletion of SAP Best Practices content before Quality system activation
- \* Creation of new processes in customer owned area
- \* Customization of SAP objects by the SAP Service Center

**Q33.** You are working on a Sell from Stock (BD9) process in SAP S/4HANA Cloud. Which business role can confirm the shipment of goods by posting a goods issue?

Please choose the correct answer.

# Response:

- \* Billing clerk
- \* Sales representative
- \* Warehouse clerk
- \* Shipping specialist

Q34. Which of the following documents can be used as a reference to create debit memo requests?

There are 2 correct answers to this question.

## Response:

- \* Value contract
- \* Billing document
- \* Sales order
- \* Quantity contract

Q35. Which tools help you accelerate the Fit-to-Standard processes?

There are 3 correct answers to this question.

#### Response:

- \* Test scripts
- \* Business process flows
- \* Content Lifecycle Management
- \* Self-service configuration UI
- \* Starter system

Q36. You want to authenticate employees in SAP Cloud Identity. In which app can you download a .CSV file with the list of users?

Please choose the correct answer.

# Response:

\* Maintain Communication Users

- \* Maintain Catalog Roles
- \* Maintain Business Roles
- \* Maintain Business Users

Q37. How can customers activate additional SAP Best Practices processes?

There are 3 correct answers to this question.

#### Response:

- \* Request activation in the Starter system through the SAP Cloud Platform during the Realize phase
- \* Request activation in the Production system after it is upgraded to the latest quarter 's release
- \* Request activation in the Quality system from the SAP Service Center during the Run phase
- \* Request activation in the Starter system from the SAP Service Center during the Deploy phase
- \* Request activation in the Quality system after it is upgraded to the latest quarter 's release

Q38. In the SAP Ariba Payment and Discount Management process, which step comes immediately after the

"suggest a discount for early processing" step?

Please choose the correct answer.

#### Response:

- \* Update payment proposal.
- \* Start payment run.
- \* Release invoice for payment.
- \* Evaluate payment suggestion.

Q39. Which resources do you use when planning a Fit-to-Standard workshop?

There are 2 correct answers to this question.

#### Response:

- \* Business process flows
- \* As-is process descriptions
- \* Legacy system configurations
- \* Test scripts

Q40. How do you manage the organizational structure in SAP S/4HANA Cloud?

Please choose the correct answer.

### Response:

- \* The new SAP S/4HANA Cloud tenant comes with an organizational structure that includes all the possible organizational units You can delete the organizational units you do NOT need
- \* The new SAP S/4HANA Cloud tenant comes with no organizational structure The structure is generated upon client activation
- \* The new SAP S/4HANA Cloud tenant comes with a best-practice organizational structure The structure is fixed and cannot be modified
- \* The new SAP S/4HANA Cloud tenant comes with a basic organizational structure You create new units as copies of the existing ones

**Q41.** Which views are presented on the same screen when you are displaying the delivery performance and sales order fulfilment in the SAP Fiori analytical apps for sales (1BS)?

There are 2 correct answers to this question.

#### Response:

- \* Geographic interactive map
- \* Table visuals
- \* Create document form
- \* Chart visuals

Q42. How can you create a business user in SAP S/4HANA Cloud?

There are 2 correct answers to this question.

#### Response:

- \* Use the Maintain Employee SAP Fiori app
- \* Use transaction SU01 (User Maintenance) in the SAP GUI
- \* Use Add New Employee in the SAP SuccessFactors Admin Center
- \* Use the Import Employees SAP Fiori app

Q43. Which organizational units are directly linked to a plant?

There are 2 correct answers to this question.

#### Response:

- \* Sales office
- \* Storage location
- \* Credit control area
- \* Company code

**Q44.** You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud. What does the Remove Billing Block step in credit memo processing indicate?

Please choose the correct answer.

# Response:

- \* Permission to release a credit note
- \* Customer's intention to return stock
- \* Customer's intention to pass a credit
- \* Permission to receive the credit memo from the customer

Q45. Which tools are available in the Manage Your Solution SAP Fiori app?

There are 2 correct answers to this question.

# Response:

- \* Maintain Communication Users
- \* Migrate Your Data
- \* Maintain Business Catalogs

\* Configure Your Solution

Q46. What can you do with the Order-to-Cash Performance Monitoring (BKN) scope item?

There are 3 correct answers to this question.

#### Response:

- \* Provide strategic and operational control over order-to-cash processes.
- \* Improve invoice processing methods.
- \* View delivery processing timelines.
- \* Review the current status and trends in the sales process performance.
- \* Identify bottlenecks and areas of improvement in sales processes.

Q47. Which value propositions does SAP S/4HANA Cloud provide?

There are 2 correct answers to this question.

# Response:

- \* Preconfigured content for business processes
- \* Native integration with non-SAP cloud solutions
- \* Guided configuration tools for simpler configuration
- \* Access to the Implementation Guide (IMG) for customization

Q48. You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process?

Please choose the correct answer.

## Response:

- \* To assign the storage location to the sales organization
- \* To supply goods through multiple sales organizations
- \* To link the distribution channel to the company code
- \* To allow the system to determine multiple shipping points

Q49. You evaluate a predictive model. What is the value range of predictive power and prediction confidence?

Please choose the correct answer.

#### Response:

- \* From 0 to 10
- \* From 0 to 100
- \* From 0 to 1
- \* From 0 to 1000

**Q50.** During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which of the following document item characteristics must be identical?

There are 2 correct answers to this question.

#### Response:

\* Incoterms

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- \* Payer
- \* Billing date
- \* Ship-to party

Q51. Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item?

There are 2 correct answers to this question.

#### Response:

- \* Sales Manager
- \* Order-to-Cash Process Manager
- \* Order Fulfillment Specialist
- \* Analytics Specialist

Q52. When is the Quality system activated?

Please choose the correct answer.

#### Response:

- \* After the Starter system is terminated
- \* After the organizational structure and chart of accounts are defined
- \* After the SAP Best Practices content is migrated from the Starter system
- \* After a new change project is created

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