[2022 Financial-Services-Cloud.pdf - Questions Answers PDF Sample Questions Reliable [Q38-Q61

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NO.38 What will happen when a user attempts to log in to Salesforce from an IP outside the users profile but within the organization-wide trusted IP range?
* The user will not be able to log in at all.
* The user will be able to log in after the computer is activated.
* The user will be able to log in without activating the computer.
* The user will be able to log in after answering the security question.

NO.39 The Actionable Relationship Center can display which of the following relationships in the tree pane? Select 3 answers.
* Account-Account Relationships
* Any Related List for the selected object record
* Up to 5 Related Lists for an Account Record
* Account-Contact Relationships
* Up to 5 Related Lists for a non-Account Record

NO.40 What can be done with a workflow field update action? (2 answers)
* Change the record type of a record
* Update the value of a formula field
* Apply a specific value to a field
* Update the value of a field on a child object

NO.41 What can be modified on standard object fields? (2 answers)
* Field type
* Label
* Default text
* Help text
* Picklist Values

NO.42 What Actions can you take from Life Event card? Select all that apply!
* Create Opportunity
* Create Case
* Request Record Approval
* Create Lead and Referral

NO.43 What is the maximum number of fields that can be displayed on the ARC Record Card?
* 5
* 2
* 3
* 10

NO.44 Universal Containers requires that the organization-wide default for opportunities be set to public read/write. However, sales users are complaining that opportunity reports return too many results, making it difficult to find their team’s opportunities in the report results.

How can the system administrator address this problem?
* Use the show filter to filter report results and reduce records returned
* Move the opportunity reports into each user’s personal reports
* Update the sharing rules to limit user access to certain opportunity
* Move the opportunity reports into a folder with restricted access

NO.45 What permission is set in a user’s profile? (3 answers)
* Mass email
* Marketing user
* Active
* Run Reports
* Object Permissions

NO.46 What must an administrator do when creating a record type?
* Create a new page layout for the record type
* Set the field-level security for the record type
* Assign the record type to the appropriate profiles
* Add the record type to the required user records

NO.47 A user is having trouble logging into Salesforce. The users login history shows that this person has attempted to log in multiple times and has been locked out of the organization.

How can the system administrator help the user log into Salesforce? (2 answers)
* Click reset password on the users record detail page.
* Send an email to the user containing the user’s password
* Log in as the user and enter a new password
* Click unlock on the users record detail page

NO.48 The support group at universal container wants agents to capture different information for product support and inquiry cases. In addition, the lifecycle for product support cases should have more steps than the lifecycle for inquiry cases.

What feature should an administrator use to meet the requirement? (3 answers)
* Permission sets
* Record Types
* Support processes
* Page layouts
* Field-level Security

NO.49 Universal Containers needs to synchronize data between sales force and an external financial system.

How can a system administrator accomplish this?
* Use an external ID field to match records between systems
* Use the excel connector to export records from both systems
* Use the data loader to match records between the systems
* Use the data loader to upsert Salesforce records into the financial system

NO.50 Which Option is available when using the process visualizer? (2 answers)
* Share annotated approval process diagrams
* View approval processes as a flow chart
* Add approval steps from the process visualizer
* Edit the criteria used to trigger the approval process

NO.51 What object do you use to model a client in Financial Services Cloud?
* Account
* Person Account
* Contact
* Create a custom object

NO.52 What setting is controlled by a user’s profile? (3 answers)
* Field level security
* Feature license assignment
* Record type assignment
* Locale settings
* Assigned apps

NO.53 Which of these Object Types are part of the Financial Services Cloud Data Model (Select 3)
* FSC Packaged Objects
* FSC Marketing Objects
* Sales or Service Objects
* FSC Standard Objects
* Action Plan Objects

NO.54 Universal containers set the organization-wide defaults for cases to private. When a case is escalated, case ownership changes to Tier 2 support agent.

How can a system administrator give the sales operation team read/write access to all escalated cases?
* Create a case escalation rule.
* Create a case assignment rule.
* Create a criteria-based sharing rule.
* Create an ownership-based sharing rule.

NO.55 The administrator at universal containers will create a custom field to track a specific Tier 2 support user on a case record.

What data type should be used while creating this custom field?
* Hierarchical relationship
* Lookup relationship
* Formula
* Lookup Filter

NO.56 The VP of sales at universal containers requested that “Verbal Agreement” be added as a new opportunity stage. The Administrator added this new picklist value to the stage field, but found that the new value was not available to users.

What should the administrator do?
* Ensure the limit of 10 stage values was not exceeded
* Ensure the new value was marked as active
* Add the new value to the appropriate record type
* Add the new value to the appropriate sales process

NO.57 The sales team at universal containers wants an easy solution to gather customer requirements and share presentations with their customers.

What should an administrator do to help the sales team achieve this? (2 answers)
* Use chatter files to share presentations.
* Create opportunity teams for customers.
* Add customers to libraries.
* Add customers to private Chatter groups

NO.58 What item appears in a user’s My Unresolved items after synchronization (2 answers)
* Contacts not assigned to an account
* Cases not assigned to a contact
* Note not associated to a record
* Emails not associated to a record

NO.59 A marketing user needs to create a new campaign, but the New Button is NOT visible from the campaign home page. The system administrator has verified that the user has the “Create” profile permission for the campaign object.

How should the system administrator resolve the issue?
* Select the Marketing User checkbox in the user record.
* Select the “Manage Campaigns” profile permission.
* Grant the user “Read” profile permission for the campaign.
* Add the New button to the page layout using the page layout ________

NO.60 What standard object has a one-to-many relationship with the account object? (3 answers)
* Lead
* Opportunity
* Campaign
* Contact
* Case

NO.61 What are the challenges Financial Institutions face? (Select all that apply)
* Regulatory compliance
* Rising class of new competitors
* Not enough data
* Isolated data and outdated systems