

[Jan-2023] The Best Salesforce Developer IPQ-499 Professional Exam Questions [Q122-Q139]



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NEW QUESTION 122

Sarah works from home and her internet connectivity is dropping sporadically making it difficult to get her work done. She has increasingly become dissatisfied with her internet provider and finally has reached her breaking point. Sarah calls her internet provider to complain. In an attempt to remedy the situation, the CSR offers Sarah 20% off her monthly charges for the next 12 months. Sarah accepts. What type of discount is described in this scenario?

- * Order-Based
- * Account-Based
- * Contract-Based

NEW QUESTION 123

Evaluation entity filters are used as `internal filters`; for qualification entity filters.

- * True

- * False

NEW QUESTION 124

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- * a link to data stored in sObjects, calculated using a function, or typed in during design-time
- * A variable that stores rule condition values
- * The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- * A multi-dimensional array of sObject data

NEW QUESTION 125

In Vlocity Context Rules, what is the purpose of a rule set?

- * To contain one or more context rules in a set that can be assigned to products, promotions or price list entries
- * To combine Advanced Rules and Context Rules into a set
- * To define the cardinality used during rule processing
- * To organize context rules in logical group during design-time

NEW QUESTION 126

Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers

- * Pricing Plans
- * Product Configuration Procedure
- * Context Rules
- * Calculation Procedures & Matrices

NEW QUESTION 127

Which functionality can a developer use to include or exclude an attribute picklist value based on the value of another attribute?

- * Attribute metadata
- * Object types
- * Product configuration procedures
- * Context rules framework

NEW QUESTION 128

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

- * in JSON format in a field on the Product2 object
- * As name/value pairs on the Attribute2 object
- * In individual fields on the product record
- * As a binary attachment

NEW QUESTION 129

When dealing a custom pricing plan step for attribute-based pricing in the Default Pricing plan, where should the step be placed in the sequence?

- * After the step Apply Parent Variables
- * Before the step Initialize Pricing Context
- * Between the step Initialize Pricing Variables and the step Apply Offer Adjustments
- * Between the step Initialize Pricing Context and the step Load Price list Entries

NEW QUESTION 130

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- * An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console
- * An entity that is used to map context dimensions to fields in Salesforce
- * A container for a Visualforce page
- * An entity that organizes the objects on the Product Console's Dashboard

NEW QUESTION 131

What does the remote method postCartItems do?

Note: This question displayed answer options in random order when taking this Test.

- * Filters products for the cart
- * Submits the order
- * Puts the items in the selectable list
- * puts items in the cart
- * Moves the order to the next stage

NEW QUESTION 132

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- * True
- * False

NEW QUESTION 133

Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the relocation process?

Note: This question displayed answer options in random order when taking this Test.

- * Move; action on the selected Asset
- * Change to Order; action on the selected Asset
- * Move action; on the original Order
- * Change to Quote; action on the selected Asset

NEW QUESTION 134

What does the Vlocity Cards Framework provide?

- * Cards, layouts, and templates

- * Cards and pre-built wizards
- * Templates for designing ad-hoc promotions

NEW QUESTION 135

Context mappings can be configured from the context dimension or the context scope.

- * True
- * False

NEW QUESTION 136

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- * A summary of assets the customer already has purchased
- * Step-by-step process to recommend and sell products
- * A way to launch the cart from an account or order
- * Automatic totaling of products added to the cart
- * Ability to edit items already placed in the cart
- * Ability to change the price book for the cart

NEW QUESTION 137

Which two actions should the developer take to troubleshoot this issue?

Choose 2 answers

- * Run Refresh Platform Cache
- * Run EPCProductAttribJSONBatchJob
- * Run Product Hierarchy Maintenance
- * Run Load API Metadata

NEW QUESTION 138

A company wants to charge different prices for a service depending on the bandwidth and network selected by the customer.

- * If bandwidth is 1 GB and network is Internet the price is \$10/monthly and \$5/one-time-charge
- * If bandwidth is 10 GB and network is external, the price is \$20/monthly and \$0/one-time-charge Which type of pricing should the developer configure to meet these requirements?
- * Usage Pricing
- * Context rules for pricing adjustments
- * Cost and Margin Pricing
- * Attribute Based Pricing

NEW QUESTION 139

A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

- * Qualification Rule

- * Evaluation Rule
- * Advanced Rule
- * Context Rule

Salesforce IPQ-499 Exam Syllabus Topics:

TopicDetailsTopic 1- Practice Using Rules to Enforce Product Marketing Requirements- Practice Adjusting Product Cardinality and PricingTopic 2- Present Your Challenge Solution, Tallying All of the Requirements That Were Met, and Score Your Solution- Build and Apply a Promotion to an Existing Product BundleTopic 3- Review and Discuss Pricing Implementation Choices and Best Practices- Create Products and Product Bundles, and Practice Using Product CardinalityTopic 4- Create Advanced Rules to Auto-Add Products to the Cart- Build Context Rules and Specify Rule ConditionsTopic 5- Build Product Relationships to Recommend, Exclude, or Require Other Products- Review and Discuss Product Modeling Design Choices and Best PracticesTopic 6- Review and Discuss Promotion Implementation Choices and Best Practices- Build Various Pricing Strategies such as Base Pricing and Bundled PricingTopic 7- Create Price List Entries and Price Lists- Practice Documenting Product Models- Industry CPQ Challenge Solution ShowcaseTopic 8- Review and Discuss Rules Implementation Choices and Best Practices- Create Product Object Types and Practice Using the Inheritance ArchitectureTopic 9- Create Advanced Rules Based on Context and Product Attributes- Work with Product Attribute Metadata and Override Attribute Defaults

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