# Easy To Download Salesforce 201-Commercial-Banking-Functional Exam Dumps Updated 153 Questions [Q86-Q101



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# **QUESTION 86**

When configuring nCino feature from a knowledge base article and a necessary field is not available on the page layout what is the best FIRST step to take to locate the field?

- \* Click edit page layout and search for the missing field
- \* Create the field
- \* Check with the knowledge team to make sure the article is up to date
- \* Chatter your team lead

# **QUESTION 87**

True or False: A Loan that is processed through nCino will typically go through multiple approval processes.

- \* True
- \* False

# **QUESTION 88**

What data points related to Collateral MGMT is recommended to be used when starting Collateral Docman Smart Checklists?

- \* Collateral Type-> Type/Subtype
- \* Loan to Value
- \* Collateral Pledge
- \* Address
- \* Collateral History

#### **QUESTION 89**

Nodes in the Overview Tab can be directed to which of the following?

- \* A specific List View or a specific Dashboard
- \* A specific List View or a specific Report
- \* The Loan Object or the the Report Object
- \* The Loan Object or the Dashboard Object

#### **QUESTION 90**

What icon represents a Relationship record in nCino?

- \* Money Bag
- \* Small Green Man
- \* Coin
- \* Folder

## **QUESTION 91**

Which of the following object are commonly referred to as "Ticklers":

- \* Loan Covenants
- \* Events
- \* Covenant Compliance
- \* Covenant Management

## **QUESTION 92**

True of False? In order to override a risk grade computed value, you must add comments in order for it to be saved.

- \* True
- \* False

## **QUESTION 93**

When configuring Loan Team Member alerts, what loan field is populated via workflow to initiate the notification?

- \* Loan Alerts
- \* Team Alerts
- \* Team Member Alerts
- \* Notification Alert

## **QUESTION 94**

A loan with loan number 12345 is renewed. This creates a new Loan record with Loan number 12345R-1.

When Loan 12345R-1 books the stage is updated to the 'booked' stage.

What happens to the original loan's loan number when the 12345R-1 books?

- \* R-2 is appended to the original loan's loan number
- \* \_ORG is appended to the original loan's loan number
- \* All appendages are removed from the original loan's loan number
- \* The original loan is deleted

#### **QUESTION 95**

When setting a Route to look at a VisualForce Page what field holds the API name of the VisualForce Page?

- \* Route Name
- \* App Name
- \* Screen Name
- \* Body

#### **QUESTION 96**

The 'Decline Loan' button is at the top of the \_\_\_\_\_ page.

- \* Lead
- \* Contact
- \* Loan
- \* Relationship

# **QUESTION 97**

True or False: The Process Overview enables nCino users to have a comprehensive view of all Relationships in the system.

- \* True
- \* False

# **QUESTION 98**

Which SOQL Query would return the fields: Name, Billing address (street,city,state,zip) and phone number of all Relationships (Account) with the billing state of North Carolina with no syntax errors?

\* SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT WHERE BILLINGSTATE =

#### 'NC'

\* SELECT NAME, BILLING ADDRESS PHONE FROM ACCOUNT WHERE BILLINGSTATE = NC

\* SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT HAVING BILLINGSTATE =

#### 'NC'

\* SELECT NAME, BILLING ADDRESS, FROM ACCOUNT WHERE BILLINGSTATE = 'NC'

## **QUESTION 99**

When configuring Credit Memo, which section resource should be used to display information from a child object to the Loan?

- \* SObjectScreenResource
- \* ConfiguredSObjectScreenResource

\* MappedSObjectHierarchyScreenResource

\* MappedSObjectScreenResource

#### **QUESTION 100**

The nCino UI provides the users with all of the following, except:

\* An intuitive layout that reduces learning curve in adapting to and using the layout effectively

\* A Streamlined navigation and presentation of data by keeping all relevant information in one view pane (you are only presented with the information you need to know)

\* A 1-to-1 replacement of native Salesforce Ul functionality

\* Consistent experience across devices

## **QUESTION 101**

When configuring the form template, which of the following items are nCino's recommended best practices?

\* Copy field API Values from the "Show Available Fields" window to eliminate any misspellings caused by manual entry.

\* Ensure that all quotation marks within queries are the straight quotes " " instead of utilizing the curly Microsoft Word quotation marks.

\* When configuring a query within a table, navigate to Table Properties and uncheck the "Automatically Resize" checkbox.

\* Utilize the Schema Builder functionality when uncertain about how to query to a certain field on a related object to understand the data structure and how objects are connected.

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