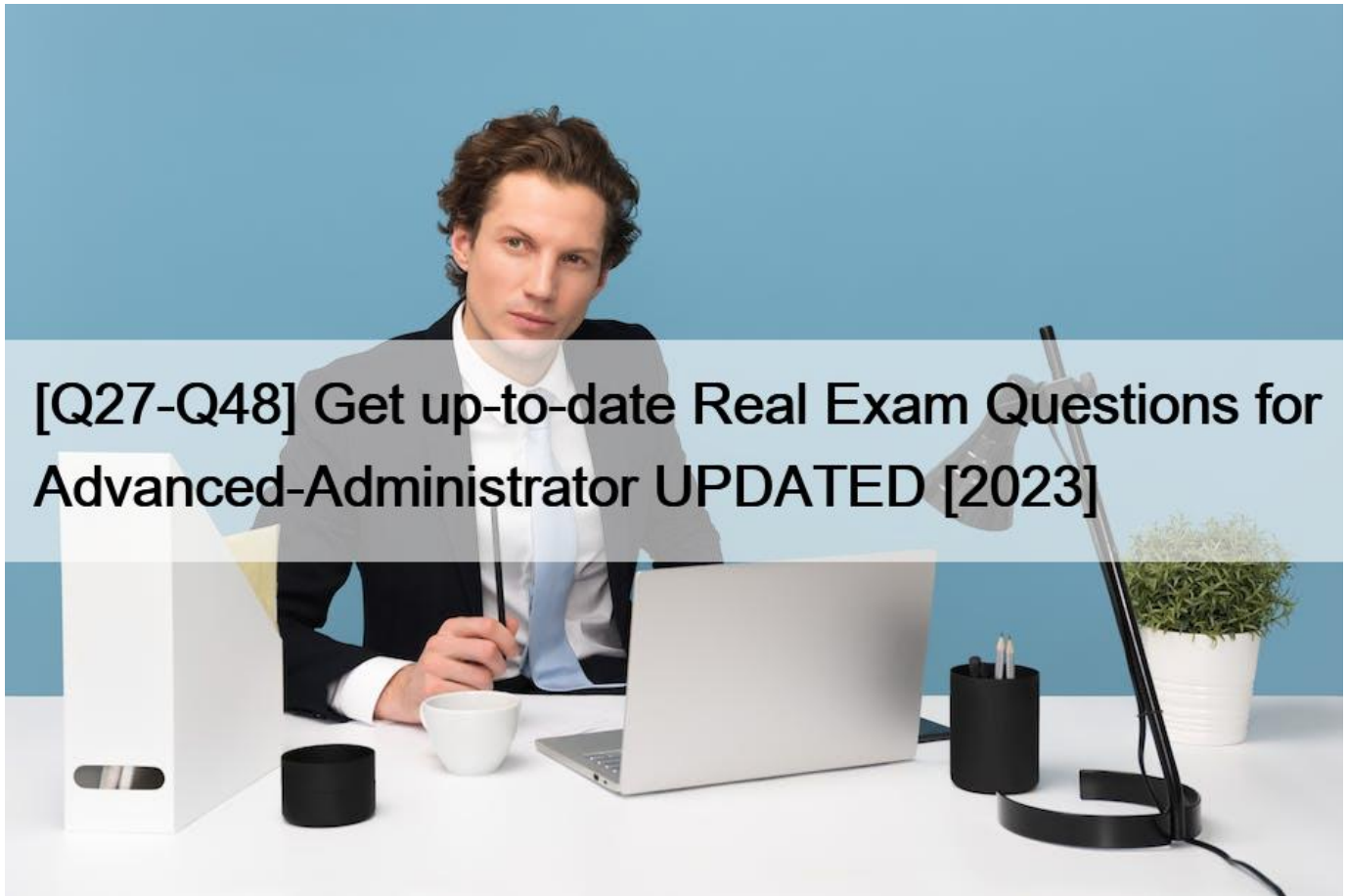


[Q27-Q48] Get up-to-date Real Exam Questions for Advanced-Administrator UPDATED [2023]



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Advanced-Administrator Exam topics

Candidates must know the exam topics before they start of preparation. Because it will really help them in hitting the core. Our **Salesforce Advanced-Administrator exam dumps** will include the following topics:

- Process Automation 13%- Security and Access 20%- Sales Cloud Applications 10%- Content Management 3%- Data Management 10% **NO.27** Which of the following are current limitations of Salesforce Knowledge? (@Winter 18) Select 3

- * You can have up to 100 groups in each category.
- * You can have up to 100 categories in each group.
- * You can define up to 5 category groups with only 3 active at any time.
- * You can define up to 5 category groups.
- * You can define up to 50,000 articles in total.

NO.28 Universal Containers uses a Private Sharing model for Accounts. User A is onboarded to User B's team and given the same Profile and Role. Both users own 20 Accounts but User B is able to see 40 Accounts, whereas User A can only see the 20 they own.

What are two possible reasons for this?

Choose 2 answers.

- * User B is a member of a Group that gained access to the records through a Sharing Rule.
- * User B is a member of a Queue that gained access to the records through a sharing Rule.
- * User B had the records shared with them through a Permission Set.
- * User B had the records manually shared with them.

NO.29 SFB Industries would like to see Opportunity Cases & Account information on one report. How can this be achieved inside of Salesforce?

- * Create a custom report type with Accounts, Cases & Opportunities
- * Use the standard report type for Accounts, Cases & Opportunities
- * Create a Joined Report
- * Create a Matrix Report

NO.30 What are the similarities of customizable and collaborative forecasting? Choose two answers.

- * Monthly and Quarterly Forecasts
- * Quotas
- * Territory management
- * Submit Forecast

NO.31 AW Computing continues to grow and has concerns about the volume of sensitive data being stored in its org. The administrator suggests utilizing Salesforce Shield.

What should the team consider before Implementing Salesforce Shield?

- * Encrypted fields to be referenced in flows.
- * Einstein Lead Scoring is available on encrypted fields.
- * Paused flows can cause data to be saved in an unencrypted state.
- * Shield Platform Encryption can be used with custom metadata types.

NO.32 What must be considered in Communities for internal and external users. External users are using chatter. Choose 2

- * New Users should use Customer portal and partner portal instead of community
- * External and Internal users should be on different community
- * You need to enable Chatter
- * Use Ideas, Q&A

NO.33 A previous consultant helped Universal Containers automate many of its business processes. The administrator changed the email address on the consultant's user record and deactivated it. The consultant called to say they continue to get email messages from failed flows and processes.

What steps should the administrator perform to stop the fault messages from going to the consultant?

- * Create a custom metadata type and associate the LastModifiedBy field. Write a flow that updates the field in any flows or processes equal to the consultant's name.
- * Request an Email Log from Email Log Files in Setup and filter the request by the consultant's email. Manually update any flows or processes listed on the log.
- * Set Send Process or Flow Error Email; to Apex Exception Email Recipients; in Automation settings. Add the System Admin's email to the Apex Exception Email page in Setup.
- * Export Flow Interviews filtered by LastModifiedBy.email using Data Loader. In the .csv file, change LastModifiedBy to the System Admin and upload changes with Data Loader.

NO.34 The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

- * Bucket Report
- * Joined Report
- * Summary Report
- * Matrix Report

NO.35 What type of process can the system administrator set for an organization's products?

Choose 3 answers

- * Standard prices
- * List prices
- * Product prices
- * Sales prices
- * Discount prices

NO.36 Universal Container has an active process that assigns a task to sales operations once an opportunity is won.

Sales Ops is reporting that he tasks are missing.

Which two tools should the administrator use to determine the problem?

Choose 2 answers

- * Paused flow interview list
- * Email Log
- * Monitor time based workflow
- * Debug Log

NO.37 Your organization-wide defaults for access rights to Price Books are set to Use, but only Sales Reps should have access to Price Books, What should be your first step?

- * Change the organization-wide default setting to No Access.
- * Change the organization-wide default setting to View Only.
- * Leave the organization-wide default setting, but change the Sales Reps's access rights.

- * Change the Sales Reps's access rights to Use.

NO.38 How should a Workflow issue be properly monitored and Debugged?

- * Check the standard Debug Logs
- * Add a new monitored user and check the Debug Logs
- * Check the standard Workflow logs
- * Check the Time Based Workflow Log

NO.39 The administrator at Ursa Major Solar has set up IT policies for all user passwords to be a minimum length of 3 characters and have an expiration period of 90 days. The security team recently decided that administrators of any system should have a 15-character minimum password with a 30-day expiration period.

Where should the administrator make this change?

- * Organization-wide password policies
- * Password complexity requirements on the permission set
- * Password Policies on the System Administrator profile .
- * Session Settings on the User record

NO.40 What are the benefits of territory management? Choose 3 ANSWERS

- * Ability to generate account sharing rule based on territory membership
- * Ability to expand private sharing model using account criteria
- * Support to complex and frequently changing sales organization
- * Support for multiple forecast per user based on territory membership
- * Ability to include opportunity in more than one record.

NO.41 If a custom lookup field is to be deleted what choices does a system administrator has to manage the deletion (Choose 3)

- * Clear the value of the field in the associated lookup record.
- * Don't allow deletion of the lookup record that's part of a lookup relationship
- * Delete lookup field and the record that contains the lookup relationship
- * Notify the user if a lookup field is deleted
- * Inform the user to create a new record to replace the record related to the lookup field

NO.42 A sales manager wants to edit the Opportunities owned by the sales team. The manager does NOT have edit access to the Opportunity object.

What is the recommended solution?

- * Redefine the role hierarchy grant access using hierarchies.
- * Change the Opportunity's organization-wide default setting to public read/write.
- * Enable team setting on the Opportunity object to grant read/write access.
- * Create a permission set for Opportunity edit and associate it to the user record.

NO.43 What are permissions needed for the Accounts and Opportunity Object when merging Accounts.

- * Edit permission for Account and Delete Permission for Opportunity
- * Edit and Delete for Account and Read on Opportunity
- * Edit and Delete for Account and Edit and Delete on Opportunity

NO.44 User is not the Owner of record and he has given READ/WRITE permission using Manual Sharing. However his profile only has READ permission. What will be actual permission for that record of that user.

- * Can edit
- * Can read only

- * Can only edit what he owns
- * Can delete record

NO.45 An administrator at Universal Containers has been asked to configure product schedules.

What should the administrator consider before enabling this feature?

- * The Product Schedule is unavailable in Process Builder and Flow.
- * Line Item Schedule is unavailable In Process Builder and Workflow.
- * Customizable product schedule page layouts cannot be modified.
- * To remove o product schedule completely, remove It from the standard price book.

NO.46 A lead needs to be assigned automatically to a rep, after 10 days and there is no action, the deal status should be set to Stalled after it has been approved by a Manager. Which automation processes can a system administrator use?

- * Assignment rule
- * Assignment rule, Approval Process, Workflow Rule
- * Assignment Rule, Workflow Rule
- * Assignment Rule, Auto-Response Rule, Workflow Rule

NO.47 AW Computers has created a custom field called Government 10 on a custom object. Most users with a custom Sales profile should be unable to access this field. A select group of Sales users called the Institutional Team should be able to access the Government 10 field via resorts.

How should an administrator accommodate this request?

- * Make a report with the Government ID field included. Share this report to the Institutional Team In a public reports folder.
- * Mark the field as Read Only on the sales profile. Create a permission set to re enable reporting for the Institution Team.
- * configure a report type with the Government ID field. Assign this report type to the intuition Team via a permission set.
- * Create a permission set with Read access to the field. Assign the permission set to the Institutional Team.

NO.48 In a two-step approval process where the first step is a hiring manager and second is the appropriate director, which of the following relationship types would a system administrator use to establish a relationship between the two approvers?

- * Master detail relationship
- * Look up relationship
- * Hierarchical relationship
- * Sibling relationship

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