Real SAP C_TS462_2021 Exam Questions Study Guide [Q28-Q42
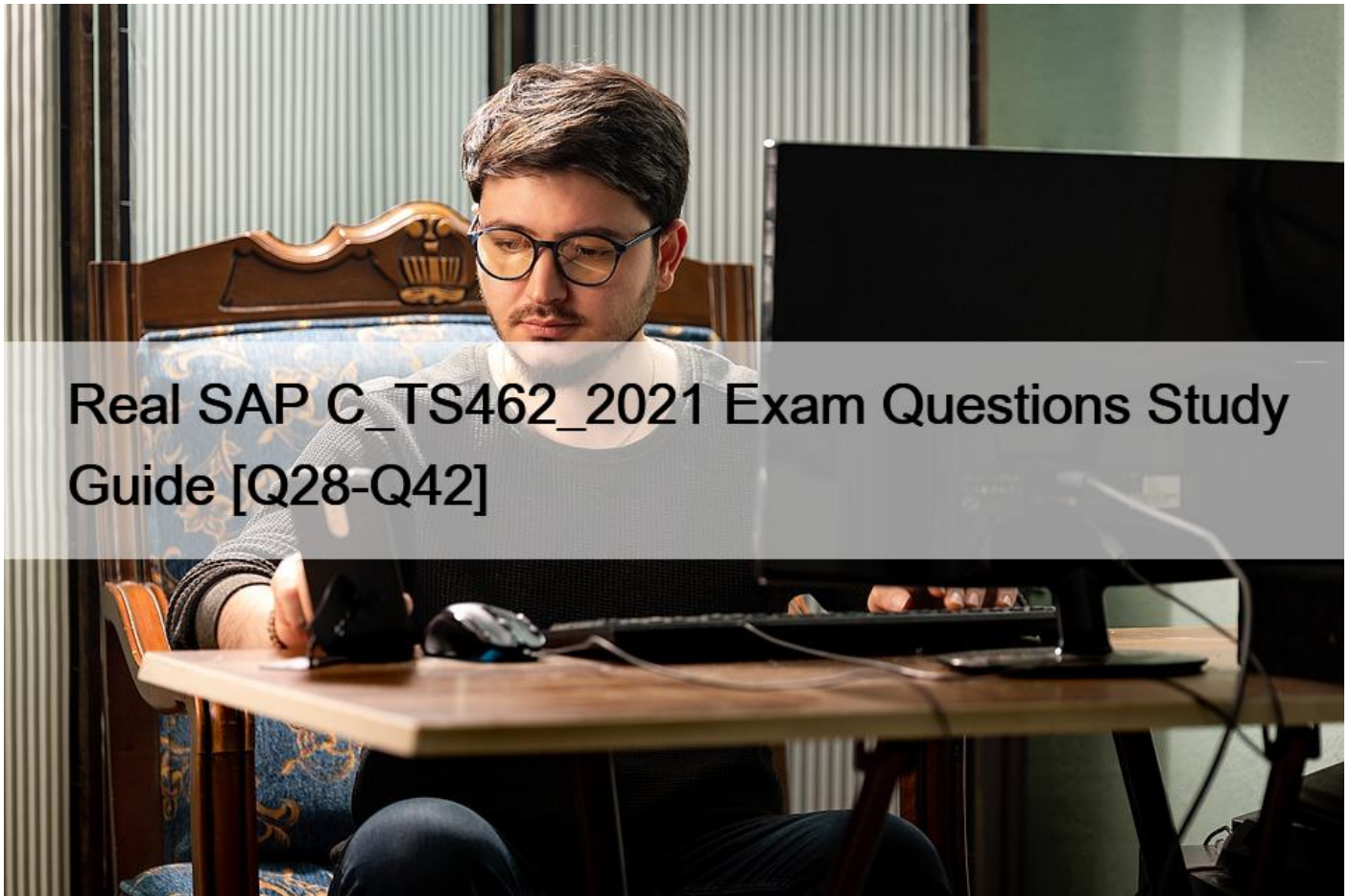

Real SAP C_TS462_2021 Exam Questions Study Guide
Updated and Accurate C_TS462_2021 Questions for passing the exam Quickly

SAP C_TS462_2021 Exam Description:

The "SAP Certified Application Associate - SAP S/4HANA Sales 2020" certification exam validates that the candidate possesses the fundamental and core knowledge required of the SAP S/4HANA Sales profile. This certification proves that the candidate has an overall understanding and in?depth technical skills to participate as a member of a project team in a mentored role. This certification exam is recommended as an entry level qualification. The certificate issued for passing this exam will be valid for 5 years.

SAP C_TS462_2021 Exam Syllabus Topics:

TopicDetailsTopic 1- Describe how shipping transactions are processed in relation to sales order management- Set up and maintain relevant master dataTopic 2- Availability check and Advanced ATP- Shipping Process and Customizing- Pricing and condition techniqueTopic 3- Explain and perform tasks relating to pricing and condition technique- Sales Process and Analytics- Sales Documents (customizing)Topic 4- Maintain customization settings required to perform cross-functional business processes- Billing Process and CustomizingTopic 5- Explain and perform tasks relating to Billing (basics), and maintain customization settings- Organizational structures

Q28. How can you reduce the maintenance effort for customer master data?

* Use the common master data concept.
* Use the common view concept for master data.
* Use the business partner roles.
* Use the customer-vendor integration.

Q29. What are characteristics of an invoice list process? Note: There are 2 correct Answers to this question.

* You must set up a periodic billing plan for the invoice list creation.
* The payer receives a single invoice list instead of the individual invoices.
* You use preliminary billing documents for the invoice list creation.
* The invoice list is created at specified time intervals or on specific dates.

Q30. You want to set up a condition type so that it can only be entered manually in a sales order. What options do you have to achieve this? Note: There are 3 correct Answers to this question.

* Set up the condition type as a group condition.
* Set up the condition type without an access sequence.
* Set the manual entries indicator in the condition type.
* Set up the condition type as a header condition.
* Set the manual indicator for the condition type in the pricing procedure.

Q31. You want to set up a discount with a scale value (condition type K029) that is based on the material group “spare parts”. The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for the condition type K029 so it meets this requirement?

* You need to set up the scale base type for the condition type K029.
* You need to set up the condition type K029 as a header condition.
* You need to set up the condition type K029 as a group condition.
* You need to set the condition update indicator for the condition type K029.

Q32. Which documents can only be created with reference to a billing document? Note: There are 2 correct Answers to this question.

* Debit memo request
* Invoice correction request
* Invoice cancellation
* Preliminary billing document

Q33. Which field from the material master is used in route determination?

* Delivering plant
* Item category group
* Transportation group
* Loading group

Q34. What can you configure in a billing type? Note: There are 2 correct Answers to this question.

* Billing type for cancellation
* Reference mandatory indicator
* Item number increment
* Default delivery type for billing

Q35. What can you set up in the copying control tool for billing documents? Note: There are 2 correct Answers to this question.

* Assignment number
* Update document flow
* Update pricing
* Billing type for cancellation

Q36. You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct Answers to this question.
* Listing
* Sales item proposals
* Material determination
* Free goods

Q37. Which elements are assigned to field reference groups to influence the status of fields in the material master?

Note: There are 2 correct answers to this question.
* Item category group
* Sales organization
* Plant
* Industry sector

Q38. How does the rush order process differ from the standard order process?
* Shipping output is based on the sales order.
* A special type of outbound delivery is used.
* A stock availability check is not performed.
* An outbound delivery is created automatically.

Q39. Your company uses various strategies to supply your customers with goods and/or services. Which organizational structure element can be used to model these strategies?
* Route
* Sales organization
* Distribution channel
* Supply chain unit

Q40. To what do you assign a material listing procedure?
* Sales organization and sales document type
* Sales area, document pricing procedure, and customer pricing procedure
* Sales item category
* Sales document type

Q41. What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.
* Assign a set of working times to the shipping point.
* Maintain the transit time in the route in hours and minutes.
* Maintain shifts defining the times for starting and ending work.
* Assign a shift sequence to the working times.
* Assign a set of working times to the plant.

Q42. What are differences between the transaction Create Billing Documents (VF04) and the Create Billing Documents – Billing Due List Items app? Note: There are 2 correct Answers to this question.
* With the help of transaction VF04, a user can cancel a collective billing run.

* With the help of transaction VF04, a user can simulate the creation of multiple billing documents.
* With the help of the app, a user can block the automatic posting of billing documents.
* With the help of the app, a user can set default billing blocks for sales documents.

C_TS462_2021 Exam Certification Details:

Sample Questions: SAP C_TS462_2021 Exam Sample Question Level:AssociateLanguages:German, English, French, Japanese, ChineseCut Score:64%Exam:80 questions

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