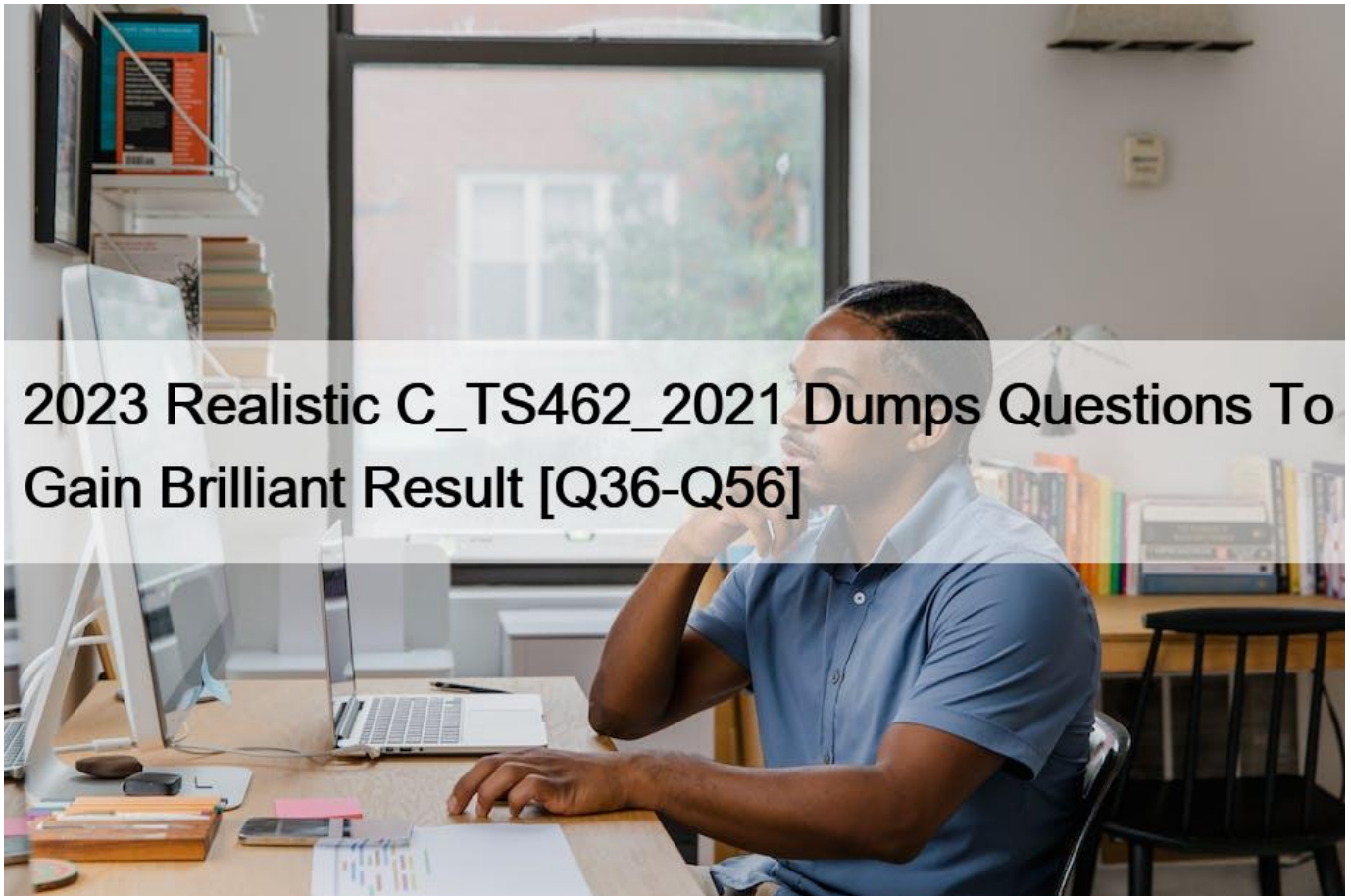


2023 Realistic C_TS462_2021 Dumps Questions To Gain Brilliant Result [Q36-Q56]



2023 Realistic C_TS462_2021 Dumps Questions To Gain Brilliant Result Start your C_TS462_2021 Exam Questions Preparation with Updated 85 Questions NEW QUESTION 36

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- * Set up the freight charge as a header condition.
- * Set up condition type groups for the freight charge.
- * Set up the same item category for each item.
- * Set the condition index indicator for the freight charge.

NEW QUESTION 37

What can you set up in the copying control tool for billing documents? Note: There are 2 correct Answers to this question.

- * Assignment number
- * Update document flow
- * Update pricing
- * Billing type for cancellation

NEW QUESTION 38

When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- * Drop
- * Gain
- * Fill
- * Obtain
- * Redistribute

NEW QUESTION 39

When creating a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- * Business partner role
- * Business partner category
- * Account group
- * Business partner grouping

NEW QUESTION 40

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD). What do you find out? Note: There are 2 correct Answers to this question.

- * Documents of both document types can use the same item category.
- * A Subsequent Delivery Free of Charge has to be created with reference to a preceding document.
- * In both cases, materials are priced and billed normally but the shipping is free of charge.
- * A Delivery Free of Charge is used to deliver material due to a complaint.

NEW QUESTION 41

Which channels are supported by BRF+ Output Management? Note: There are 3 correct Answers to this question.

- * Fax
- * Print
- * XML
- * ALE
- * Email

NEW QUESTION 42

You need to change standard sales processing logic and your requirement cannot be met in Customizing.

What options will ensure there are no changes to SAP-delivered objects? Note: There are 3 correct Answers to this question.

- * Customer exit
- * Enhancement point
- * Business transaction event (BTE)
- * Modification
- * SAP Best Practices

NEW QUESTION 43

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

- * The billing type settings
- * The item category determination
- * The immediate delivery setting
- * The lead time in days

NEW QUESTION 44

Your company uses various strategies to supply your customers with goods and/or services. Which organizational structure element can be used to model these strategies?

- * Route
- * Sales organization
- * Distribution channel
- * Supply chain unit

NEW QUESTION 45

When creating a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in the quotation. If copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct Answers to this question.

- * Assign an appropriate text type to the sales document type.
- * Include the text type with an appropriate access sequence in the text determination procedure.
- * Assign the text determination procedure to the sales document type.
- * In the access sequence, set the partner function language for this text to '‘sold-to party’.
- * Ensure that the access sequence reads the sold-to party text first.

NEW QUESTION 46

Which elements are assigned to field reference groups to influence the status of fields in the material master?

Note: There are 2 correct answers to this question.

- * Item category group
- * Sales organization
- * Plant
- * Industry sector

NEW QUESTION 47

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct Answers to this question.

- * The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- * Icons and colors are used in the app to represent different types of issues.
- * The app shows cost simulations for all possible order fulfillment scenarios.
- * The process flow can be used to directly resolve issues as fast as possible.

NEW QUESTION 48

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note:

There are 2 correct answers to this question.

- * You set up condition tables and assign them to the relevant access sequences.
- * You set up condition categories and assign them to the relevant pricing procedure.
- * You set up condition tables and assign them to the relevant condition types.
- * You set up condition types and assign them to the relevant pricing procedure.

NEW QUESTION 49

Where can you control whether or not to perform a material availability check? Note: There are 3 correct Answers to this question.

- * In the customer master record
- * In the sales order item category
- * In the schedule line category
- * In the material master record
- * In the requirements class

NEW QUESTION 50

How does the rush order process differ from the standard order process?

- * Shipping output is based on the sales order.
- * A special type of outbound delivery is used.
- * A stock availability check is not performed.
- * An outbound delivery is created automatically.

NEW QUESTION 51

Which controls can you set when you configure a schedule line category? Note: There are 2 correct Answers to this question.

- * Goods movement type
- * Structure scope
- * Create delivery group
- * Delivery relevance

NEW QUESTION 52

What could be the origin of a partner in a sales order? Note: There are 2 correct Answers to this question.

- * Preceding condition contract
- * Customer hierarchy
- * Business partner category
- * General value contract

NEW QUESTION 53

Texts are copied from a sold-to-party to a sales order. Any later change to the sold-to-party texts should not be visible in this order. Which object controls this behavior?

- * Text type
- * Text determination procedure
- * Condition table
- * Access sequence

NEW QUESTION 54

What are characteristics of an invoice list process? Note: There are 2 correct Answers to this question.

- * You must set up a periodic billing plan for the invoice list creation.
- * The payer receives a single invoice list instead of the individual invoices.
- * You use preliminary billing documents for the invoice list creation.
- * The invoice list is created at specified time intervals or on specific dates.

NEW QUESTION 55

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this Question.

- * Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- * It combines real-time insights with analytics and transactional follow-up activities.
- * Every transaction code used in SAP Smart Business can be linked to a unique URL.
- * It supports an exception-based working model.
- * SAP Smart Business is configured entirely based on SAP Best Practices.

NEW QUESTION 56

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct Answers to this question.

- * The status of a document is predicted using Artificial Intelligence (AI) algorithms.
- * Color coding is used to indicate the status of a document.
- * Issue solving is supported by a wizard based on Machine Learning (ML).
- * The process flow supports direct navigation to applications that can be used to solve problems.

The SAP C-TS462-2021 exam is designed for individuals who want to showcase their knowledge and skills in the area of sales in SAP S/4HANA. This certification is intended for application associates who have a good understanding of the sales flow and core business processes in SAP S/4HANA Sales. The exam validates the candidate's ability to configure and implement solutions in the sales area, including pricing, billing, and delivery processing. It also covers topics like master data management, sales order management, and reporting in SAP S/4HANA Sales.

Easy Success SAP C_TS462_2021 Exam in First Try:

https://www.test4engine.com/C_TS462_2021_exam-latest-braindumps.html]