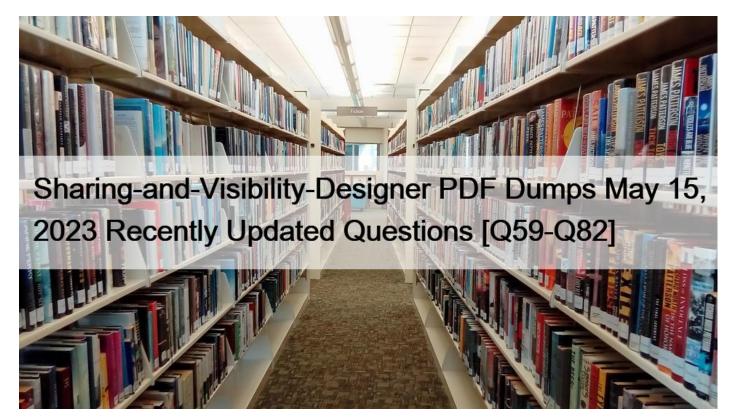
Sharing-and-Visibility-Designer PDF Dumps May 15, 2023 Recently Updated Questions [Q59-Q82



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NEW QUESTION 59

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the ..

How are these requirements achieved?

- * Use sharing set to give the sales manager access to the deals.
- * Create ownership-based sharing rule.
- * Use opportunity teams to automatically add the sales manager as a team member.
- * Assign the sales manager View All on the opportunity object.

NEW QUESTION 60

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries.

Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada.

What should be done to grant access in a proper way?

- * Create criteria-based sharing rule to grant access to account records that have the same segment.
- * Create owner-based sharing rule to grant access to account records that have the same segment.
- * Create a public group and include all accounts of the same segment and grant access through.
- * Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

A dummy user at Universal Containers owns more that 10,000 lead records. The system assigned all these leads to a dummy user. This is causing performance issues whenever role hierarchy changes. Which two options should be recommended to improve performance?

Choose 2 answers.

- * Assign ownership to a small number of users.
- * Add the dummy user into a public group.
- * Add the dummy user to the bottom of the role hierarchy.
- * Do not assign a role to the dummy user.

NEW QUESTION 62

Which technology can DreamHouse Realty use to store sensitive information on-premise in a way that makes it accessible from Salesforce?

- * Implement the Salesforce Shield toolkit
- * Implement a third-party tokenization service
- * Implement a third-party proxy server
- * Implement an on-premise database

NEW QUESTION 63

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their data in scheduled batches or continuously in real time. Which

2 situations may pose a risk of producing locking errors? Choose 2 answers

- * Updates to child records that have the same parent records are being processed simultaneously in separate transaction (Missed)
- * Updates of parent and child records are being processed synchronously in the same thread
- * Updates of parent and child records are being processed in the same batch
- * Updates of parent and their child records are being processed simultaneously in separate threads (Missed)

NEW QUESTION 64

Cosmic Solutions has set the organization-wide default sharing setting for the Account object to 'Public Read Only'. Default access to contact records is 'Controlled by Parent', and the sharing settings for Case and Opportunity have been set to 'Private' and 'Public Read/Write' respectively. While defining an account team on a record, which of the following objects will be available for specifying the 'Read Only' access level?Choose 2 answers.

- * Opportunity
- * Account
- * Contact
- * Case

NEW QUESTION 65

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- * The Organization-Wide Default for the Account object is Private.
- * The Organization-Wide Default for the Account object is Public Read/Write.
- * The Organization-Wide Default for the Account object is Public Read-Only.
- * The Object permissions for the Account object are Create, Read, and Edit.

NEW QUESTION 66

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests.

Which three considerations should be made when using the runAs() method to design Apex unit tests?

Choose 3 answers

- * runAs() can be used inside of test classes to validate record-level security.
- * runAs() can be used outside of test classes to bypass record-level security.
- * runAs() can be used inside of test classes to validate field-level permissions.
- * runAs() does not enforce user permissions or field-level permissions in test classes.
- * runAs() counts towards total DML statements issued within the transaction.

NEW QUESTION 67

In order to allow community users to collaborate on Opportunities, which license type must the users.

- * Sales Community
- * Customer Community
- * Partner Community
- * Customer Community plus

NEW QUESTION 68

There is a custom object, Job, that has OWD set to "Private". It contains extremely private information that should only be available to the record owner and the hiring manager that is associated through a user Lookup field on the object.

What is the best solution to grant access?

- * Have the record owner manually share the record to the hiring manager.
- * Create a workflow rule to grant access to the hiring manager.
- * Do nothing, the OWD will grant the access.
- * Use Apex Managed Sharing to grant the access to the hiring manager.

NEW QUESTION 69

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- * Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- * Updates to parent and child records are being processed in the same batch.
- * Updates to parent records and their child records being processed simultaneously in separate threads.
- * Updates to parent and child records are being processed synchronously in the same threads.

The role of a sales manager of Cosmic Electronics was recently changed due to a transfer. He is now able to access an account record that is not owned by him. The Salesforce administrator of the company would like to determine whether the role hierarchy is the reason for the record access. Which of the following can be used to determine this in the Salesforce Classic user interface? Choose 1 answer.

- * Sharing Button
- * Role
- * Sharing Settings
- * Apex Sharing Reason

NEW QUESTION 71

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- * Create a criteria-based sharing rule to grant access to the records.
- * Include the Invoice Related List On Account Page layout.
- * Create an owner-based sharing rule to grant access to the records.
- * Use APEX managed sharing to grant access to the records.

NEW QUESTION 72

User A at Universal Containers is in the default account team for User B.

User B owns the ACME account and changed User A's team member access to the account.

What is the impact of this change?

- * Changes affect the default Opportunity team.
- * Changes affect only the ACME Account.
- * Changes affect the default Account team.
- * Changes affect all child ACME Accounts.

NEW QUESTION 73

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- * The user encounters an error while saving the record
- * The field is automatically removed from the page
- * The output field is visible to user
- * The user is able to enter a value into the phone field

NEW QUESTION 74

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- * Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- * Update Retail Sales profile to grant access to Person Account record type.
- * Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- * Give view All access for Accounts to the Retail Sales profile.

Which two options can be selected to share data with when creating a sharing rule?

Choose 2 answers

- * Roles
- * Public Groups
- * Users
- * Profiles

NEW QUESTION 76

Cloud Kicks wants to set up a new integration with its ERP system. Cloud Kicks' objective is to synchronize contacts in the ERP shipping tables with those in their CRM so that sales reps can view up-to-date contact information. Cloud Kicks has the following environment:

– The integration runs under a dedicated Integration User who is at the top of the role hierarchy.

– The Organization-Wide Default sharing setting for Accounts is Private and Contacts is Controlled by Parent.

– 100,000 contacts have account data in the ERP system, but do not have corresponding Accounts in Salesforce.

An Architect needs to design the solution so that the sales team can see the contacts and so that there are no performance issues.

What should the Architect do?

- * 1. Have the integration create both contacts and their corresponding accounts.
- 2. Use an Account sharing rule to grant sales reps access to the contacts.
- * 1. Have the integration create the contacts under one dedicated account record.
- 2. Use an Account sharing rule to grant sales reps access to the contacts.
- * 1. Have the integration create the contacts with Salesforce without an account.
- 2. Use a Contact sharing rule to grant sales reps access to the contacts.
- * 1. Have the integration create both the contacts and their corresponding accounts.

2. Use a Contact Sharing rule to grant sales reps access to the contacts.

NEW QUESTION 77

Which element is included in the security model for Force.com sites? (choose 2)

- * Full CRUD permission on all custom objects (Missed)
- * Read/Write permission on all standard objects
- * Named Visualforce pages
- * Restricted IP Ranges

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner ship-based sharing rules were created for each team.

What is the side effect of this approach?

- * All sales reps will have Read access to Accounts for all Opportunities.
- * Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
- * Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- * All sales reps will have Read access to all Accounts.

NEW QUESTION 79

A sales rep of Cosmic Sporting Goods has defined an opportunity team to collaborate with two sales users from a different division. A sales manager, who is above the sales rep in the role hierarchy, would like to transfer the ownership of the opportunity to a sales rep who belongs to the division of the two sales users.

Which of the following are valid considerations regarding ownership transfer? Choose 3 answers.

- * The opportunity owner can transfer the ownership of the opportunity.
- * A user with the 'Transfer Record' permission can transfer the ownership of the opportunity.
- * The sales manager cannot transfer the ownership of the opportunity.
- * A system administrator can transfer the ownership of the opportunity.
- * The members of the opportunity team can transfer the ownership of the opportunity.

NEW QUESTION 80

Which two are potential vulnerabilities in the following code snippet? <apex:page> <apex:form> <apex:outputText value=”Enter Name”/> <apex:inputText value=”{!name}” /> <apex:commandButton value=”Query” action=”{!query}” /> </apex:form> </apex:page> public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String qryString=’SELECT Id FROM Contact WHERE ‘(IsDeleted = false and Name like ‘% ’ + name + ‘% ’ } queryResult = Database.query(qryString); return null; } } Choose 2 answers * FLS check

- * SOOL Injection
- * Data Access Control
- * Ashitasan Dadiasata
- * Arbitrary Redirects

NEW QUESTION 81

Universal Containers has built a recruiting application on the salesforce Platform. HR requested that all internal users should have edit access to the referral custom object. One of the recruiters needed to share a referral record with another colleague for collaboration using manual sharing. The recruiter opened the referral record and could not find the share button. What could be the technical reason for this?

- * The Referral object OWD is private.
- * The Referral object OWD is public Read/Write.
- * The Referral object OWD is public Read only.
- * The Referral object OWD is public Full Access.

Cosmic Enterprises has created a custom object called 'Promotion' to store information about promotions offered by the company. The organization-wide default sharing setting of this custom object has been set to

'Private' and granting access via hierarchies has been disabled for it. Certain records of this object need to be shared with all the users who are assigned to the role of 'Sales Agent'. What can be done to meet this requirement using Apex?Choose 1 answer.

* Create 'Promotion__Share' records and use user IDs to grant access.

* Create ' Promotion__Share ' records and use a public group that consists of the sales agents to grant access.

* Create 'Promotion__Share' records and use a sharing group associated with the 'Sales Agent' role to grant access.

* Create 'Promotion__Share' records and use a public group that consists of the 'Sales Agent' role to grant access.

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