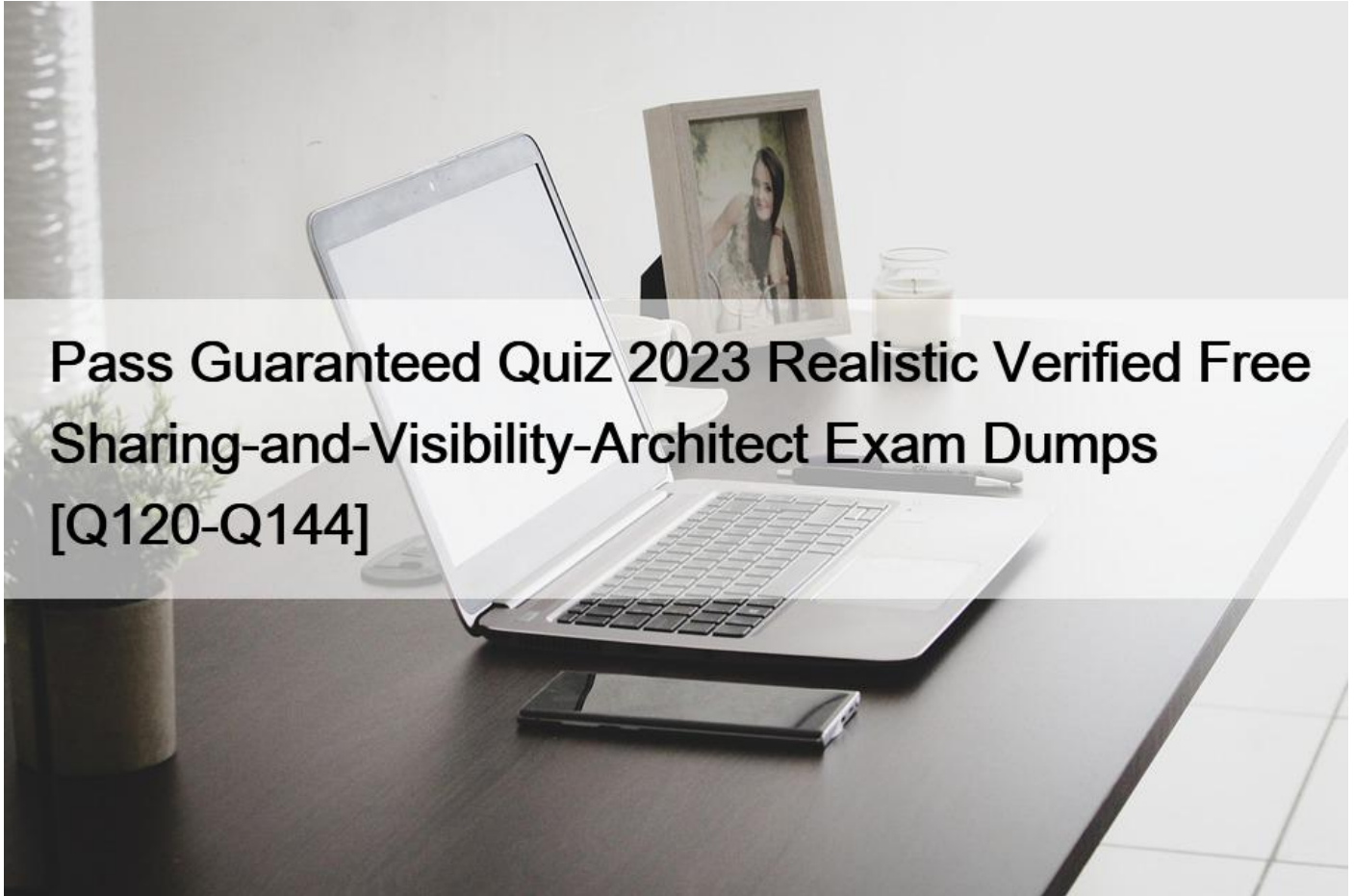# Pass Guaranteed Quiz 2023 Realistic Verified Free Sharing-and-Visibility-Architect Exam Dumps [Q120-Q144]

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Free Salesforce Architect Sharing-and-Visibility-Architect Ultimate Study Guide (Updated 240 Questions)

To become a Salesforce Certified Sharing and Visibility Architect, candidates need to have extensive knowledge of the Salesforce platform, including its security and sharing features. They must also possess a deep understanding of the Salesforce data model, including object relationships, data access, and data sharing rules. Candidates should have several years of experience working with Salesforce and should have a strong understanding of the platform's capabilities and limitations.

NEW QUESTION 120

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

* Create a permission set with “view all data” and assign to supporting users.
* Create a public group and replace the account ownership with it.
* Create a criteria-based sharing rule to grant access to other users.
* Leverage default Account team.

NEW QUESTION 121

Universal Containers has created a Reimbursement Custom Object to capture requests for reimbursement of expenses related to office supplies. The Reimbursement requests are sometimes sensitive and the Team Leads should not have access to the Reimbursement records submitted by the Users in the Call Center Agent role. The Director of Support will require access to all Reimbursement records. The role hierarchy is set as follows: Call Center Agent role reports to Team Lead role, which Reports to the Director of Support. Which steps would the Architect take to ensure proper sharing in this Role Hierarchy structure assuming Private Sharing Setting for the Reimbursement Object?

* Leave the Reimbursement Object in “Deployed” Status and set the Director of Supports Profile to “View All” in the object permissions.
* Use an Approval Process to change the owner of the Reimbursement record upon submission to the Director of Support
* Disable Grant Access Using Hierarchies for the Object and create a Sharing Rule to enable sharing to the Director of Support
* The sharing scenario described will occur without any special configuration choices being made by the Architect

NEW QUESTION 122

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers
* Create a public group with Territory
* Share a report or dashboard folder with a Territory
* Metadata API Support
* Integration with Collaborative Forecasting
* Assignment of Territory on Opportunities

NEW QUESTION 123

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?
* Manage Custom Report Types
* Customize Application
* Manage Dashboards
* View All Data

NEW QUESTION 124

Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don’t see any of the Accounts that were shared with the public group.

What is the underlying issue for these users?
* The users have a permission set that only allow Accounts in “Active” status.
* The Accounts are owned by users higher in the role hierarchy.
* The users are in profiles that have no access to the Account object.
* The page layout assigned to these users is different than the Account owner.

NEW QUESTION 125

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However, some of these users are reporting they don’t see any of the Accounts that were shared with the public group.

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* The users have a permission set that only allow Accounts in “Active’ status.
* The Accounts ire owned by users higher In the role hierarchy.

NEW QUESTION 126

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?
* Use runAs system method in test classes to test using different users and profiles.
* Use with Sharing keyword in Apex classes to assure record visibility will be followed.
* Use isShareable in Apex classes to assure record visibility will be followed.
* Use isAccessible keyword in Apex classes to assure record visibility will be followed

NEW QUESTION 127

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP …> Direct of sales ..> Sales Manager ..> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?
* Partner Community does not support Role Hierarchy.
* Partner User Roles are limited to three levels.
* The Channel manager Role can not be shared with Partner Community.
* Super User does not work in Partner Community

NEW QUESTION 128

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex until tests?
* runAs() does not enforce user permissions or field-level permissions in test classes
* runAs() can be used inside of test classes to validate record-level security
* runAs() can be used inside of test classes to validate field-level permissions
* runAs() can be used outside of test classes to bypass record-level security
* runAs () counts towards total DML statements issued within transaction

NEW QUESTION 129

A sales rep (John) at Universal Containers (UC) requested to update information in an account record where he has READ only access. John requested the EDIT access permission from the owner of the record (Paul). Paul manually shared the record with John. Assuming the OWD of the Account object is Public Read-Only, what is the impact in the system?

* New AccountShare record is created. Row Cause is "Manual" and Access Level is "Read/Write".
* Existing AccountShare record is updated. Row Cause is "Owner" and User/Group is "John".
* New AccountShare record is created. Row Cause is "Owner" and Access Level is "Full".
* Existing AccountShare record is updated. Row Cause is "Manual" and Access Level is "Read/Write".

NEW QUESTION 130

A company intends bring work from anywhere culture in a bid to improve productivity. Their sellers use wide variety of devices with different form factors. The company currently uses one page layout to display opportunity record details to the sellers. The Regional Vice President of Seles is complaining about incorrect alignment of data in opportunity records, making it difficult for some sellers.

Which steps are recommended to rectify this?
* Use a visualforce override for Opportunity view action, identify the form factor onLoad action and display relevant layouts based on form factors,
* Use Dynamic Form to define different field sections applicable for different form factors of devices.
* Use a custom LWC override for Opportunity view action, identify form factor onLoad action and display relevant layouts based on form factors.

NEW QUESTION 131

Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown. When the system admin accesses it, he or she sees the full record detail with many more data fields.

What is the likely cause of this issue?
* Sales users profile does not have access to the remaining fields.
* Page layout assigned to sales user profile has only read-only access to the fields.
* Org-wide sharing settings have been set to Private and need to be adjusted to Public Read/Write.
* A role-based sharing is missing and should be added for the sales user's role to grant access to the fields.

NEW QUESTION 132

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?
* Create a sharing rule to allow the product manager to access the opportunity.
* Enable opportunity teams and allow users to add the product manager.
* Enable account team and allow users to add the product manager.
* Use similar opportunities to share opportunities related to the product manager.

NEW QUESTION 133

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep

who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?
* Case organization-wide default Private and Account Team with Read/Edit permission.
* Case organization-wide default Public Read Only and Case Team with Read permission.
* Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
* Case organization wide default Private and Case Team with Read/Edit permission.

NEW QUESTION 134

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?
* Change the sharing model on the Job object to Public Read/Write.
* Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
* Create public groups for each team, and share the jobs with the groups instead of users.
* Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

NEW QUESTION 135

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions.

Which action is she allowed to perform in the opportunity?
* Add/remove members in the opportunity team.
* Replace opportunity owner.
* Update opportunity stage.

NEW QUESTION 136

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies.

How should UC hide list views that are not relevant to an individual user since there will be more than SO list views?
* Share the list views with the appropriate public group.
* Share the list views with the appropriate queue.
* Share the list views with the appropriate individual users.

NEW QUESTION 137

Mary is Joe’s manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary’s profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe’s Invoice records?
* Read/Write
* Edit Only
* None
* View Only

NEW QUESTION 138

Universal Containers would like to store an encryption key within Salesforce for use in Apex Code, but does not want users to be able to see this confidential key. Users require the view setup permission.

How can Universal Containers securely store the confidential key?
* Create a protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in a managed package. Install the package In the production org.
* Create 4 protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in an unlocked package. Install the package In the production org.
* Create 6 custom metadata type that stores the encryption key. Make sure that only the admin profile has access to the custom metadata type $0 that end users cannot access the encryption key.

NEW QUESTION 139

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all ..

How can UC ensure that NPS records cannot be accessed by an individual employee’s manager?
* Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
* Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
* Use Apex Sharing to remove NPS object share records for Manager profiles.
* Set organization wide default to Private and uncheck the Access Using Hierarchies option for the NPS object

NEW QUESTION 140

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?
* Role Hierarchy
* Record Type
* Page Layout
* Profile

NEW QUESTION 141

Which two objects support creating queues?

Choose 2 answers.
* Account.
* Opportunity.
* Lead.
* Case.

NEW QUESTION 142

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private, What is the impact of these sharing settings?
* Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.
* Sales engineers and their managers in the Role Hierarchy will also have access to these records.
* Subordinates of managers who have sales engineers in the public group will also have access to these records.

NEW QUESTION 143

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.

How can the Architect support this request?

Choose one answer:
* Create a permission set in the Category field to read-only and assign it to the users.
* Create a new profile without edit access to Category and assign it to the users.
* Create a new page layout with the Category Field set to read-only for these users.
* Create a custom permission to grant read-only access to Category and assign it to the users.

NEW QUESTION 144

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator?

Choose 2 answers.
* Disable “Grant Access Using Hierarchies.”
* Disable the “Create” permission on all other profiles.
* Disable the “Read” permission on all other profiles.
* Disable the “View All” permission on all other profiles.

As a Salesforce Certified Sharing and Visibility Architect, you will be able to design and implement sharing and visibility solutions that align with your organization's business requirements. You will learn how to create sharing rules, permission sets, and role hierarchies to control access to data and metadata in Salesforce. You will also be able to design and implement complex security models that provide granular control over data access based on user roles and profiles.

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