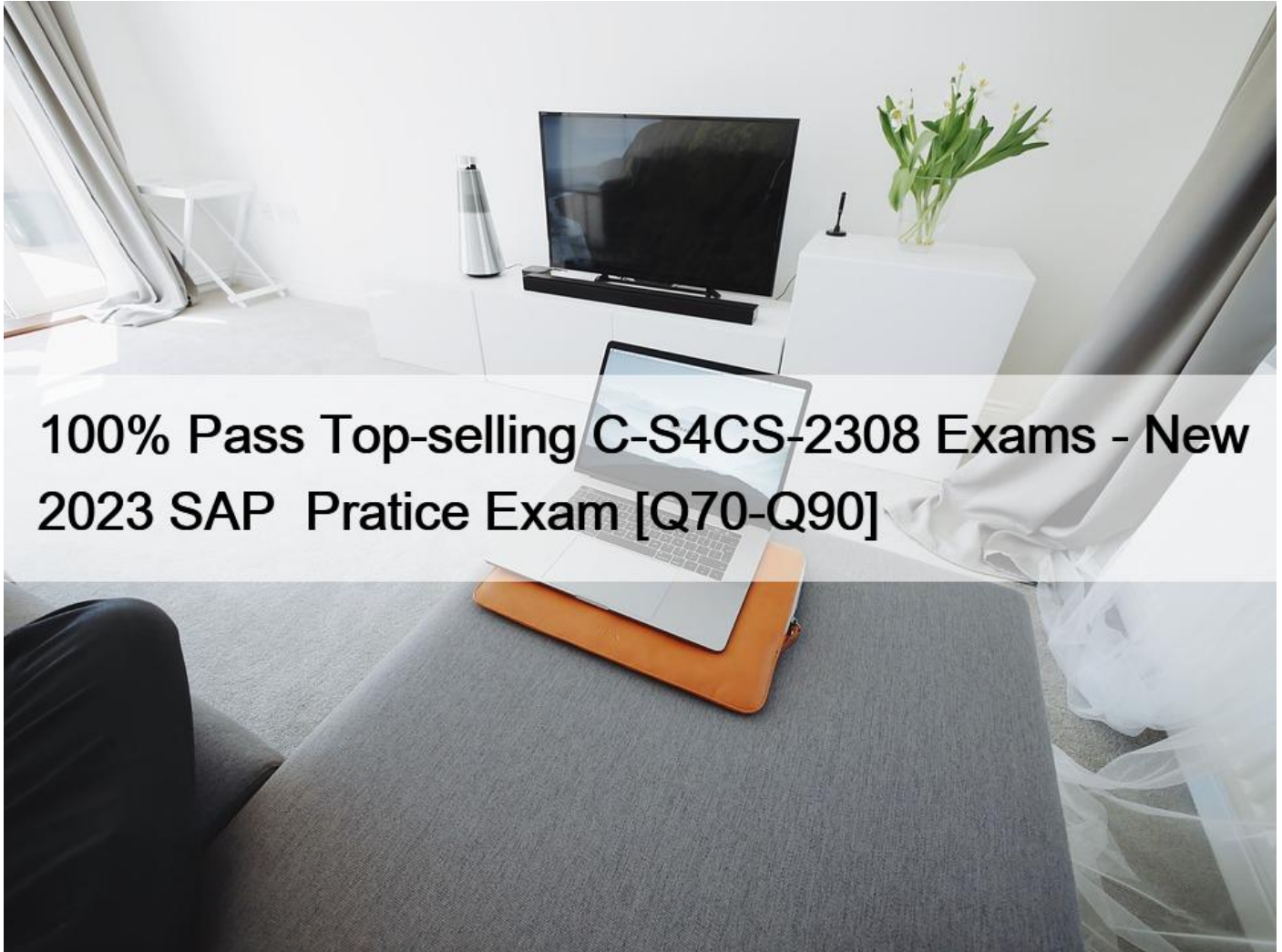


100% Pass Top-selling C-S4CS-2308 Exams - New 2023 SAP Practice Exam [Q70-Q90]



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SAP Certified Application Associate Dumps C-S4CS-2308 Exam for Full Questions - Exam Study Guide

SAP C-S4CS-2308 Exam Syllabus Topics:

Topic 1- Identify the implementation phases and scope and perform key Guided Configuration- General Data Protection Regulation (GDPR) requirements
Topic 2- Describe the concepts of extensibility and integration- Sales Order Processing with Collective Billing (BKZ)
Topic 3- Scope Item Level Implementation for Analytics- Perform Tasks related to Sales Contract Management (I9I)
Topic 4- Identify Self-Service Configuration UIs for data migration- Describe the SAP Activate Implementation Methodology
Topic 5- Fiori Overview Pages for Sales and Distribution (1BS)- Invoice Correction Process with Credit Memo (BKL)
Topic 6- Describe the concepts of Business Process Testing- Explain Organizational Units and the basic best practices for system data
Topic 7- Perform Tasks related to Order-to-Cash Performance Monitoring (BKN)- Cloud Security, GDPR, and Identity Access Management

NO.70 Which activities does the consultant do before the first Fit-to-Standard workshop? Note: There are 2 correct answers to this question.

- * Upload customer master data in the Starter system using migration templates.
- * Deactivate scope items that are NOT part of the Statement of Work/Digital Discovery Assessment
- * Evaluate the L2 Business-Driven Configuration Questionnaire responses.
- * Review the integration requirements collected from the Digital Discovery Assessment.

NO.71 You are working on a Sales Contract Management (191) process in SAP S/4HANA Cloud. Against which contract types can you create release orders? There are 2 correct answers to this question.

- * Quantity contract
- * Value contract
- * Master contract
- * Service and maintenance contract

NO.72 Which organizational units are directly linked to a plant? There are TWO answers for this Question

- * Sales office
- * Credit control area
- * Company code
- * Storage location

NO.73 What SAP Fiori app do you use to mass upload your customer master data to SAP S/4HANA Cloud? Please choose the correct answer.

- * Create PI Documents
- * Maintain Business Partner
- * Customer Master
- * Manage Your Solution

NO.74 Which organizational unit represents a place to produce materials or provide goods and services? Please choose the correct answer.

- * Plant
- * Company code
- * Storage location
- * Sales organization

NO.75 You are integrating SAP Ariba with SAP S/4HANA Cloud. What do the integration see to do? Note: There are 3 correct answers to this question.

- * Transfer purchase orders to your suppliers.
- * Transfer promotion discounts to your customers
- * Start finding sources of supply for purchase requisitions
- * Transfer suggestions of discounts for early invoice payment to your suppliers
- * Transfer sales orders to your customers

NO.76 Which SAP Fiori app is used in the Sourcing with SAP Ariba Sourcing (4BL) process?

- * Compare Supplier Quotations
- * Create Purchase Order
- * Manage RFQs
- * Create Supplier Invoice

NO.77 Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? There are 3

correct answers to this question

- * Create billing document
- * Enter vendor invoice
- * Create outbound delivery
- * Create inbound delivery
- * Approve and release purchase order

NO.78 Which business roles are relevant for the Predictive Analytics Model Training Sales (2YJ) scope item? There are 2 correct answers to this question.

- * Sales Manager
- * Analytics Specialist
- * Order-to-Cash Process Manager
- * Order Fulfillment Specialist

NO.79 You reviewed the project scope and identified the corresponding resources. Based on the SAP Activate methodology, which activities must you perform in the Explore phase? There are TWO answers for this Question

- * Use the Starter system to demonstrate SAP Best Practices processes
- * Configure the organizational structure and chart of account in the system
- * Use the Quality system to demonstrate SAP Best Practices processes
- * Conduct the Fit-to-Standard analysis to identify fits, gaps, and perceived gaps

NO.80 What middleware is used to integrate SAP S/4HANA Cloud with SAP Concur? Please choose the correct answer.

- * SAP Landscape Transformation Replication Server
- * SAP Cloud Platform Integration
- * SAP Process Orchestration
- * SAP Process Integration

NO.81 You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud. Which of the following process steps is the shipping specials responsible for? There are 2 correct answers to this question.

- * Add freight costs
- * Create batches
- * Run Advanced Available-to-Promise
- * Create outbound delivery

NO.82 Which job template can you use for automated invoice settlement when you schedule supplier invoice jobs?

- * Schedule Supplier Invoice Output
- * Evaluated Receipt Settlement
- * Consignment and Pipeline Settlement
- * Automatic Delivery Cost Settlement

NO.83 Which of the following are main steps in the free of charge delivery process? There are 2 correct answers to this question.

- * Create outbound delivery
- * Perform delivery split
- * Create sales order
- * Confirm proof of delivery

NO.84 You are working on a Customer Return (BDD) process in SAP S/4HANA Cloud. What do you create during the customer returns process? There are THREE answers for this Question

- * Billing block
- * Return order

- * Billing document
- * Delivery
- * Return stock location

NO.85 What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

Please choose the correct answers

- * Sales group
- * Plant
- * Division
- * Sales office

NO.86 How is a purchase requisition released/unblocked in SAP S/4HANA Cloud in the Guided Buying Capability with SAP Ariba Buying (2NV) scope item?

- * The approver approves the shopping cart in SAP Ariba Guided Buying.
- * The purchasing manager approves the purchase requisition in SAP S/4HANA Cloud.
- * The purchaser submits the shopping cart for approval.
- * The purchaser creates a purchase order from the purchase requisition

NO.87 What are characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- * Guidance and simulation of the migration process
- * Extensibility using the Legacy System Migration Workbench (LSMW)
- * Mapping source values to SAP S/4HANA target values
- * Combining the staging and file approaches into one migration project

NO.88 Which of the following characteristics apply to the situation handling process of informing if the goods are damaged during delivery?

Note: There are 2 correct answers to this question.

- * The supplier invoice is automatically blocked
- * The information is based on SAP IoT sensor data
- * An alert is raised to inform the warehouse clerk
- * Situation template Delivery Insights for Ordered Items is used for notification

NO.89 Which of the following specifications are valid for review activities in Purchase Requisition approval Workflow?

Note: There are 2 correct answers to this question.

- * Deadlines can be configured for reviewer tasks
- * Reviewer receives notifications on the reviewer tasks
- * Only one reviewer per workflow can be assigned
- * Assigned reviewer can reject or approve the workflow

NO.90 Which activity do you perform during the data load preparation? Please choose the correct answer.

- * Simulate data load in the new cloud system
- * Define specifications for data extraction on legacy system
- * Fill in migration templates with legacy data
- * Resolve data issues from the simulation process

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