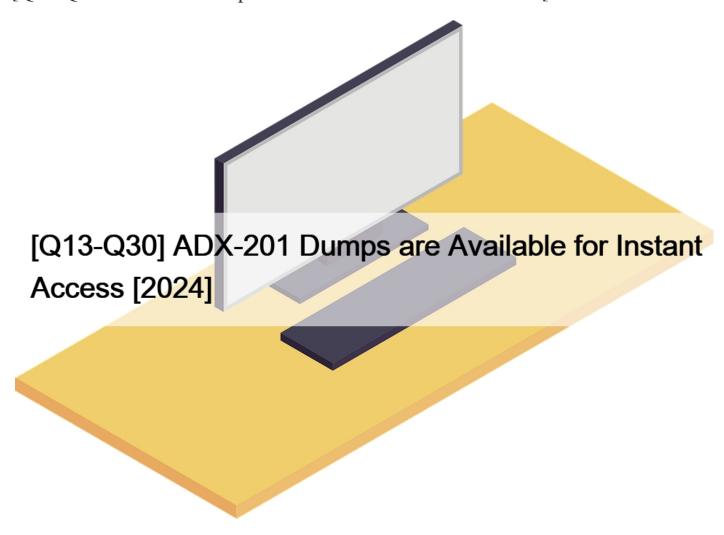
[Q13-Q30 ADX-201 Dumps are Available for Instant Access [2024



ADX-201 Dumps are Available for Instant Access [2024 Practice with these ADX-201 dumps Certification Sample Questions NO.13 Aw computing wants to prevent user from updating the Account Annual Revenue field to be a negative value or an amount more than \$100 billion.

How should an administrator accomplish this request?

- * Create a validation rule that displays an error if Account revenue is below 0 or greater than 100 billion.
- * Build a scheduled report displaying Account with Account revenue that is negative or greater than 100 billion.
- * Make the Account Revenue field required on the page layout.
- * Enable the Account Revenue limits in setup, with 0 as minimum and 100 billion as maximum

A validation rule is a tool that allows administrators to enforce data quality and integrity by preventing users from saving records that do not meet certain criteria or conditions. For example, a validation rule can display an error message if a user enters an invalid value in a field. In this case, the administrator can create a validation rule on the account object that displays an error if the account annual revenue field is below 0 or greater than 100 billion. Reference:

https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

NO.14 Which of the following are new features on Chatter tab?

- * Like
- * @Mention
- * Live Updates
- * All of the Above

NO.15 Export to Excel is available for Printable Lists:

- * True
- * False

NO.16 What database actions can the DataLoader perform?

Insert, Extract,

Update, upsert and

Delete

NO.17 Which objects can be customized for history tracking?

- * Solutions, Cases, Leads and Opportunities
- * Cases, Leads, Solutions, Contracts, and Custom Objects
- * Campaigns, Contracts, Custom Objects, and Solutions
- * Opportunities, Leads, and Contracts

NO.18 Which of them is NOT a Profile Component? Select all which are applicable

- * Access to Applications
- * Tab Visibility
- * Page layouts
- * Field-Level Security
- * Record Types Access
- * Permissions
- * Manage Currencies
- * Hours and IP addresses
- * Tag Settings
- * UI Settings

NO.19 On which OWD sharing defaults the Sharing Rules can't be defined?

- * OWD is Private
- * OWD is Public Read Only
- * OWD is Public Read Write
- * Sharing rules can be created on any of the above

NO.20 A user at Universal Containers left the company. The administrator needs to create new user for their replacement, but they have assigned all available users licenses.

What should the administrator do to free up users licenses for the new users?

- * Deactivate the former employees user record.
- * Delete former employees user record.
- * Freeze former employees user record.
- * Change the formers users record to the new user.

To free up user licenses for new users, the administrator should deactivate the former employees user record. This will prevent them from logging in and using Salesforce resources, but preserve their historical activities and data. Deleting or freezing user records will

not release user licenses. Reference: https://help.salesforce.com/s/articleView?id=sf.admin_usermgmt_licensing.htm&type=5

NO.21 Cloud kicks has the organization-wide sharing default set to private on the shoe object. The

sales manager should be able to view a report containing shoe records for all of the sales reps on their

team.

Which 3 items should the administrator configure to provide appropriate access to the report?

Choose 3 answers

- * Custom report type.
- * Folder access
- * Report subscription
- * Field level security

NO.22 Northern Trail Outfitters has two different sales processes: one for business opportunities with four stages and one for partner opportunities with eight stages. Both processes will vary in page layouts and picklist value options.

What should an administrator configure to meet these requirements?

- * Validation rules that ensure that users are entering accurate sales stage information.
- * Different page layouts that control the picklist values for the opportunity types.
- * Public groups to limit record types and sales processes for opportunities.
- * Separate record types and Sales processes for the different types of opportunities.

Record types and sales processes allow you to have different page layouts, fields, required fields, and picklist values for different types of opportunities.

NO.23 In which of the following edition you can create a Managed Package?

- * Professional Edition
- * Full Test Sandbox
- * Developer Edition
- * Unlimited Edition
- * Enterprise Edition

NO.24 Why would you create different Record Types?

- * To allow users to use different page layouts
- * To allow users to see different values in picklists depending on their job function
- * To allow users to use different Business Processes depending on their job function
- * All of the above

NO.25 Which of the following are options when transferring accounts (Multiple correct answers)

- * Transfer open opportunities
- * Transfer closed opportunities
- * Transfer closed cases
- * Transfer open cases
- * Keep Account Teams
- * Transfer custom objects

NO.26 AW Computing (AWC) occasionally works with independent contractors, who the company

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stores as Contacts in Salesforce. Contractors often change agencies, and AWC wants to maintain the

historical accuracy of the record.

What should AWC use to track Contacts?

- * Use a partner community to track the Contacts.
- * Create a new Contact record for each agency.
- * Create a Junction object to track many-to-many relationship.
- * Enable Contacts to multiple Accounts.

NO.27 An administrator wants to create a form in Salesforce for users to fill out when they lose a client.

Which automation tool supports creating a wizard to accomplish this goal?

- * Process Builder
- * Approval Process
- * Outbound Message
- * Flow Builder

NO.28 As a system administrator you can create page layout in the console and assign it to profiles.

- * True
- * False

NO.29 Which of the following make a User record Unique?

- * Profile
- * Email Id
- * Username
- * Role

NO.30 What happens if chatter is enabled in an org with 15 or fewer users?

All users

automatically follow

each other.

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