

Salesforce App Builder Certification Platform-App-Builder Sample Questions Reliable [Q174-Q195]



Salesforce App Builder Certification Platform-App-Builder Sample Questions Reliable Prepare for the Actual Salesforce App Builder Platform-App-Builder Exam Practice Materials Collection QUESTION 174

An app builder has a custom component they want to make available on the utility bar, but the component is unavailable.

How should the component be tagged?

- * For use on record pages.
- * For use in Lightning App Builder.
- * For use on the utility bar.
- * For use in App Manager.

QUESTION 175

Which three Salesforce functionalities are ignored when processing field updates in workflow rules and approval processes?

- * Multiple currencies
- * Field-Level Security
- * Validation Rules
- * Record type picklist value assignments

* Decimal places and character limits

Explanation

The three Salesforce functionalities that are ignored when processing field updates in workflow rules and approval processes are:

Field-Level Security: This means that the field update will occur regardless of the user's profile or permission set settings that determine whether they can see or edit the field.

Validation Rules: This means that the field update will bypass any validation rules that might otherwise prevent the record from being saved.

Decimal places and character limits: This means that the field update will round or truncate the value to fit the field's format, without throwing an error.

QUESTION 176

Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

- * Formula field
- * Email Field
- * Text Field
- * Lookup field

QUESTION 177

Universal Containers uses a private sharing model on Accounts. User A and user B both own Accounts of their own and have both been sent a new account record in an email owned by user C to take a look at. User A is able to open and view the record but user B receives an insufficient privileges error. User A and user B have the same role in the role hierarchy as user C.

What are the three reasons user A has access but user B is unable to access the record? Choose 3 answers

- * User A is on the same account team as user C.
- * User A and user B have different profiles.
- * User C has manually shared the record with user A.
- * User A was granted an additional permission set.
- * User A is in a public group that has access via a sharing rule.

QUESTION 178

Which three standard component types are available in the Lightning App Builder? Choose 3 answers

- * Plain Text
- * Filter Text
- * Rich Text
- * Report details
- * Recent Items

QUESTION 179

UC has a requirement that an opportunity should have a field showing the value of its associated account's billing state. This value should not change after the opportunity has been created. Is there a recommended solution to configure this automated behavior?

- * Formula field
- * Apex
- * Workflow
- * Roll-up summary field

QUESTION 180

Cloud Kicks recently implemented the application lifecycle management process to its release management strategy.

Which category handles bug fixes and simple changes?

- * Patch
- * Minor
- * Major
- * Rollback

QUESTION 181

When a user creates a record by using an object-specific create action, what feed item for that record appears? (Choose 3 answers)

- * In the Chatter feed of the user who created the record
- * In the Chatter feed of the first user who follows the record on which the record was created
- * As the first entry in the feed for the new record
- * In the user profile feed for all users who can view the record
- * In the feed for the record on which the new record was created

QUESTION 182

What are the three groups of Lightning Components you can add, when working with the Lightning App Builder?

(Choose three.)

- * Custom-Managed
- * Standard
- * Custom
- * Standard-Managed

Explanation

Explanation:

Standard components – are Lightning components built by Salesforce.

Custom components – are Lightning components that you or someone else have created. With some modifications, custom Lightning components can work in the Lightning App Builder. For more information on making Lightning Components App Builder-friendly, see the Lightning Components Developer Guide.

Third-Party Components on AppExchange – The AppExchange provides a marketplace for Lightning components. You can find packages containing components already configured and ready to use in the Lightning App Builder.

QUESTION 183

A Customer Support Manager at Universal Containers would like to implement call scripting for their caller agents. What automation tool can be used to accomplish this?

- * Workflow
- * Lightning Process Builder
- * Visual Workflow
- * Lightning Connect

QUESTION 184

Cloud Kicks wants to display 10 key fields at once in a separate section at the top of opportunity records on the desktop.

Which component should an app builder add to the record page to enable this functionality?

- * Path
- * Highlights Panel
- * Custom Lightning Web Component
- * Accordion

Highlights Panel. This is correct because the highlights panel component displays key fields from a record at the top of the page, and it can be configured to show up to 10 fields.

QUESTION 185

What objects are supported by the Import Wizard?

- * Contacts
- * Leads
- * Accounts
- * Custom objects
- * Solutions
- * All of the above

QUESTION 186

Cloud Kicks (CK) wants to simultaneously delete a Supplier's record and all Supplier Item__c records if a partnership ends with a supplier.

What solution could an app builder use to meet the requirement?

- * Many-to-many
- * Indirect lookup
- * Hierarchical
- * Master-detail

Explanation

The solution that an app builder should use to meet this requirement is master-detail relationship. A master-detail relationship is a type of relationship that creates a parent-child relationship between two objects, where the child records inherit the sharing and security settings of their parent record. The app builder can create a master-detail relationship between Supplier__c and SupplierItem__c objects, where Supplier__c is the parent object and SupplierItem__c is the child object. This way, when a Supplier__c record is deleted, all related SupplierItem__c records are also deleted automatically. Option A is incorrect because many-to-many relationship is not suitable for this requirement, as many-to-many relationship allows two objects to be linked in both directions through a junction object, but does not support cascading delete. Option B is incorrect because indirect lookup relationship is not suitable for this requirement, as indirect lookup relationship allows an external object to link with another object using an external ID field, but does not support cascading delete.

Option C is incorrect because hierarchical relationship is not suitable for this requirement, as hierarchical relationship allows users to

use a lookup field that links an object with itself, but does not support cascading delete.

QUESTION 187

A Cloud Kicks employee submitted an opportunity for approval by their manager.

What would happen if the employee attempts to edit the description field after submission?

- * User will be presented with a 'Record Lock' notification.
- * User will be able to edit the description field only.
- * User will see the record is now owned by their manager.
- * User will be able to edit the name, but unable to edit the description.

If an employee attempts to edit the description field after submitting an opportunity for approval, they will be presented with a 'Record Lock' notification. This means that the record is locked for editing while it is in the approval process and only users with the 'Modify All' permission or users above them in the role hierarchy can edit it. [Source]

QUESTION 188

Universal Containers uses a custom picklist field Account Region on the account record. They want this region to be reflected on all related contact records and stay in sync if the value of this field changes on the Account.

How should an app builder meet this requirement?

- * Create a picklist field called 'Account Region' on Contact object > Create a workflow rule to update this picklist field if the Account Region field on the Account is changed.
- * Create a formula field on the Contact object > Set the value of the formula to `ISPICKVAL(Account.Account_Region__c)`.
- * Create a formula field on the Contact object > Set the value of the formula to `TEXT(Account.Account_Region__c)`.
- * Create a text field called 'Account Region' on Contact object > Create a workflow rule to update this picklist field if the Account Region field on the Account is changed.

QUESTION 189

Universal containers allows users to create standard reports on demand. What are two considerations users should be aware of when creating a new report?

- * The report type determines the types of records and fields that will be available
- * Users can require that child objects exist for parent records using a cross filter
- * Records will be available in the report regardless of security permissions

QUESTION 190

The brokers at DreamHouse Realty (DR) are having an Issue when using the Salesforce mobile app on their (Phones. There are several key fields on the contact record they need access to at a glance. Because of the small screen, they currently have to scroll down the page to view the information.

What should the app builder at DR use to configure the Salesforce mobile app to show these key fields at the top of the screen?

- * Compact layout
- * Record Detail component
- * Object specific action
- * Mobile navigation

The Compact Layout in Salesforce mobile app configuration determines the fields that appear at the top of the record in the mobile app, providing quick access to key information.

Reference:

Salesforce Help – Compact Layouts

QUESTION 191

Universal Containers wants to test code against a subset of production data that is under 5 GB. Additionally, Universal Containers would like to refresh this sandbox every weekend.

What type of sandbox should be used to accomplish this?

- * Developer Pro
- * Developer
- * Full
- * Partial Copy

QUESTION 192

When a sales rep submits an account for approval, Universal Containers wants the user to answer additional questions via a popup window to populate additional record fields.

What should an app builder use to achieve the desired result?

- * Process Builder and Flow
- * Lightning component and Process Builder
- * Custom picklist field and Process Builder
- * Custom button and Flow

QUESTION 193

A sales manager at Cloud Kicks wants the team to spend more time in the field and less time manually entering the information found on the business cards they collect.

What should an app builder do to help achieve this goal without sacrificing data quality?

- * Research and evaluate data enrichment products on the AppExchange to automate data entry.
- * Post daily to the Chatter feed any relevant fields that need to be populated.
- * Use Flow to create a data entry wizard to automate data entry.
- * Use a combination of workflow rules and formula fields to populate key fields for the sales user.

Explanation

The best way to help the sales manager achieve their goal of reducing manual data entry from business cards is to research and evaluate data enrichment products on the AppExchange that can automate data entry. Data enrichment products can scan business cards, extract relevant information, and populate fields in Salesforce records. This can save time, improve data quality, and enhance productivity. Option B, C, and D are not effective solutions for this goal.

QUESTION 194

The services manager wants to make sure the team enters case priority consistently.

What feature can an app builder use to accomplish this?

- * Path
- * Flow

- * Next Best Action
- * In-App Guidance

QUESTION 195

The marketing team at Universal Containers has a list of 400 leads they would like to upload to Salesforce.

They need to avoid creating duplicate records.

Which two actions should be taken to meet this requirement? (Choose two.)

- * Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
- * Use Data Loader's update function to import leads and match to existing records based on e-mail address.
- * Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to-Lead scenario.
- * Upload the lead list using the Import Wizard and select a Matching Type to prevent duplicate lead creation.

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