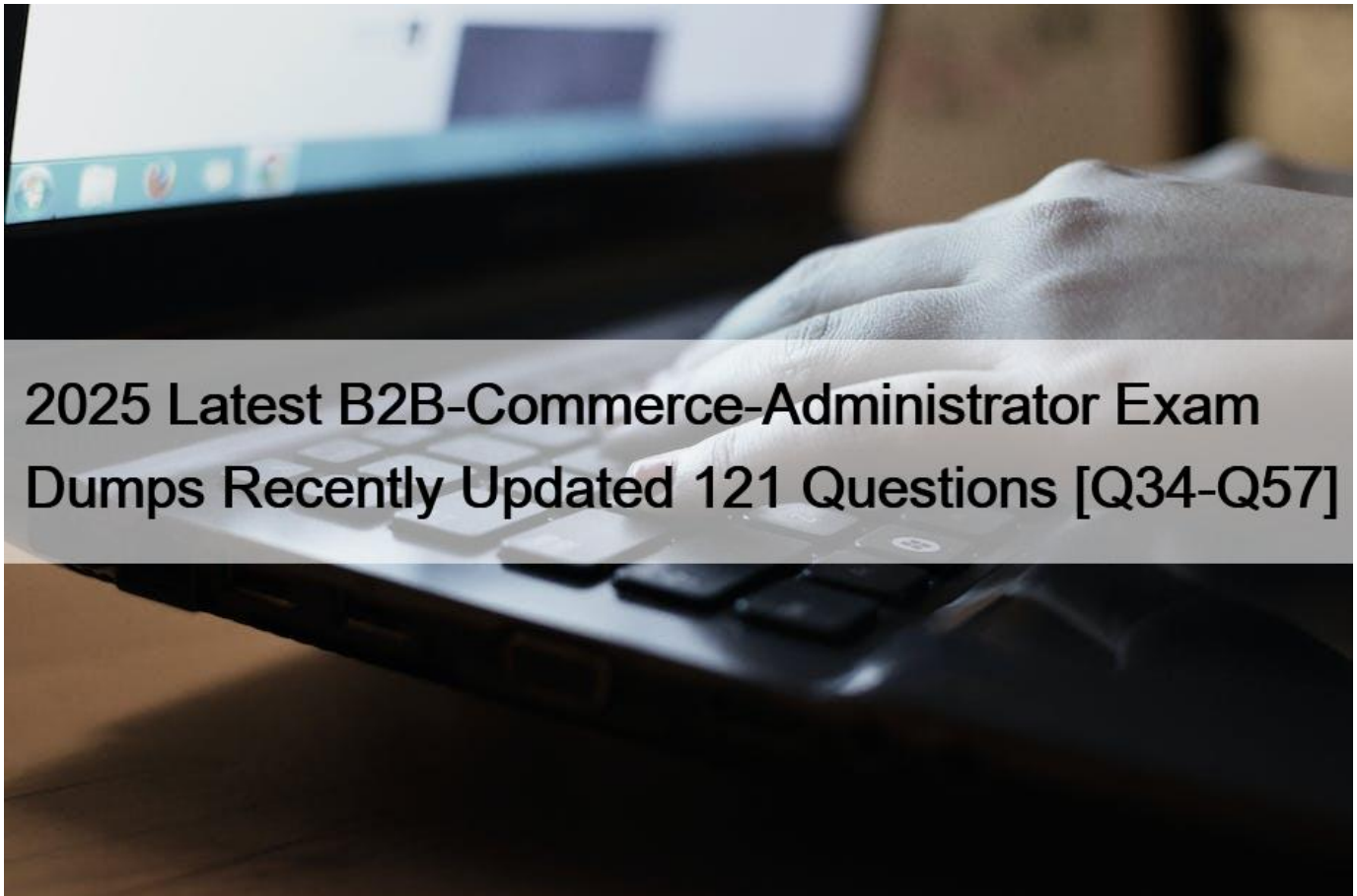# 2025 Latest B2B-Commerce-Administrator Exam Dumps Recently Updated 121 Questions [Q34-Q57]

2025 Latest B2B-Commerce-Administrator Exam Dumps Recently Updated 121 Questions

Salesforce B2B-Commerce-Administrator Real 2025 Braindumps Mock Exam Dumps

NO.34 What is true about the use of Product Specs?
* They can be applied to accounts.
* They can be Included as a condition to be tested on a promotion rule.
* They can be used to define product specific pricing
* A They can be used in the faceted search and/or displayed on the POP specifications tab.

NO.35 Which feature should an Administrator use to determine which price is shown to customers that have multiple price books assigned to them.
* Buyer Groups
* Pricing Entitlement Po
* Pricing Strategies
* Price Book Flows
Explanation

To determine which price is shown to customers that have multiple price books assigned to them, the administrator should use

pricing strategies. Pricing strategies are rules that define how prices are calculated and displayed for products and orders on the storefront. They can be based on various criteria, such as buyer group, product class, price book priority, etc. References: Pricing Strategies

NO.36 After updating a Page Label record, which action is required to see those changes reflected in a storefront?
* Rebuild and activate Configuration Cache in CC Admin > Global Settings> Configuration Cache Management.
* Deactivate and Activate the storefront community.
* Clear browser Cache on the computer.
* Refresh Page Label Cache in CC Admin > Global Settings > Indexing.
After updating a Page Label record, you must rebuild and activate the Configuration Cache in order to see the changes reflected in the storefront. This is because the Configuration Cache contains all of the static data that is used to render the storefront, including Page Labels.

Reference:

Salesforce B2B Commerce Administrator Trailhead module:
https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

NO.37 Which technique can be used with Lightning web components to expose them outside of an 04m 155 org in another web container?
* Slot elements
* Heroku
* Lightning Out
* Lightning Canvas
Lightning Out because this is a technique that allows developers to use Lightning web components outside of Salesforce servers, such as in a Node.js app running on Heroku or a department server inside the firewall2. Lightning Out uses a standalone Aura dependency app to host the Lightning web components and expose them to an external web container2. The other options are incorrect because they are not techniques for exposing Lightning web components outside of an org. Slot elements are a way to create reusable components with dynamic content3. Heroku is a cloud platform that supports various languages and frameworks, but it does not directly expose Lightning web components4. Lightning Canvas is a framework that enables developers to integrate third-party applications into Salesforce5, but it does not support Lightning web components6. Reference: Use Components Outside Salesforce, Slot Elements, Heroku, Lightning Canvas Developer’s Guide, Lightning Web Components in Visualforce, Aura, and Lightning Out

NO.38 What must an Admin setup in order to use an approved entity in a CRM collection?
* CRMList View
* Sales List View
* Service List View
* Global List View
A CRM List View is a list of records that meet certain criteria, such as accounts, contacts, or opportunities. An admin can set up a CRM List View to use an approved entity in a CRM collection. A CRM collection is a group of records that can be used to create segments, promotions, or recommendations for B2B commerce. An approved entity is a type of record that can be added to a CRM collection, such as account, contact, product, or price book. Reference: Create a CRM List View; Create a CRM Collection; Approved Entities for CRM Collections

NO.39 An Administrator needs to migrate the Store configurations from the development sandbox to the QA sandbox.

Which two steps should the Administrator take tomigrate the changes to the newserver?
* Use Data Migration.
* Apply Store Configuration.

* Publish the Store.
* Export Store Configuration.

To migrate Store configurations from a development sandbox to a QA sandbox, an Administrator shouldUse Data Migration (A)to transfer configuration data and related records between environments.Export Store Configuration (D)is also a crucial step as it allows the Administrator to create a deployable package of the store's settings, which can then be imported into the QA environment.Apply Store Configuration (B)andPublish the Store (C)are actions taken after the configurations have been successfully migrated and are part of the setup process in the new environment, rather than the migration process itself.

NO.40 What are two advantages of having Commerce and CRM data together?
* Duplication of account information
* 360 degree view of the customer
* Multiple logins to interact with each system
* Personalized experience based on engagement

Explanation

Having Commerce and CRM data together provides two advantages: a 360 degree view of the customer and a personalized experience based on engagement. A 360 degree view of the customer means that you can access all the relevant information about your customers from one place, such as their account details, order history, preferences, interactions, and feedback. A personalized experience based on engagement means that you can tailor your marketing, sales, and service strategies to your customers' needs, behaviors, and interests, resulting in higher satisfaction, loyalty, and retention. References: Commerce and CRM Data Together; [Personalized Experience Based on Engagement]

NO.41 What is the difference between a Kit end a Bundle?
* The pricing of a Bundle is determined by the price list item associated with the Bundle.
* A Bundle is constructed by the customer.
* The pricing of a Bundle is determined by the products contained in theBundle, but a Kit price is determined by the price list item associated with the Kit.
* A Bundle is a tightly related set of products.

Explanation

According to the Kit Product Type page and the Bundle Product Type page, kit product type and bundle product type are two different product types that consist of multiple components. The difference between a kit product type and a bundle product type is that the pricing of a bundle is determined by the price list item associated with the bundle, while the pricing of a kit is determined by the sum of the prices of the components selected by the customer. Therefore, option A is correct. Option B is false because a bundle is not constructed by the customer, but predefined by the administrator. Option C is false because the pricing of a bundle is not determined by the products contained in the bundle, but by the price list item associated with the bundle.

Option D is false because a bundle is not a tightly related set of products, but a fixed set of products that are sold together. References: Kit Product Type, Kit Product Type Overview; Bundle Product Type, Bundle Product Type Overview

NO.42 A business that sells parts they have purchased from a manufacturer and then sells them to resellers is an example of what kind of …
* A2Z
* D2C
* B28
* B2C

B2C (Business-to-Consumer) is the kind of commerce that describes a business that sells parts they have purchased from a manufacturer and then sells them to resellers. B2C commerce is when a business sells products or services directly to individual consumers, rather than to other businesses. Resellers are consumers who buy products from one business and sell them to another business or consumer for a profit. Reference: [B2C Commerce]; [Reseller]

NO.43 An Administrator wants to leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront.

What should the Administrator do to achieve this?
* Add custom Fields to the Order Object.
* Set Field-Level Permissions for the Buyer Profile.
* Set the collection of payment details in the B2B components.
* Create a custom Component in Experience Builder.

To leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront, an administrator shouldD. Create a custom Component in Experience Builder. This custom component can integrate Salesforce Billing functionality into the B2B Commerce storefront, allowing for seamless invoice and payment processing within the commerce experience.

NO.44 Which two statements describe a Salesforce B2B Commerce storefront?

Choose 2 answers
* A customer can only belong to a single storefront
* Only one storefront can be configured for each community
* The products within a storefront mustall be priced using the same currency.
* Each storefront within an implement can have different products, look and feel, and/or order flow.
* A storefront is what Salesforce B2B Commerce calls a Community.
* Multiple storefronts can be associated witha single Community.

According to the Get Started with B2B Commerce module, a storefront is what Salesforce B2B Commerce calls a community, and each storefront within an implementation can have different products, look and feel, and/or order flow. Therefore, options D and E are correct statements. Option A is false because a customer can belong to multiple storefronts, option B is false because multiple storefronts can be configured for each community, option C is false because products within a storefront can have different currencies, and option F is false because multiple storefronts cannot be associated with a single community. Reference: Get Started with B2B Commerce, What Is a Storefront?

NO.45 What step does an Administrator need to take in order to authorize a payment gateway safely?
* Add a username password credential to payment providers in Setup
* Create a Named Credential
* Create a new payment client token
* Upload a client certificate in Setup using Certificate and Key Management

To safely authorize a payment gateway, an Administrator needs toB. Create a Named Credentialin Salesforce Setup. Named Credentials provide a secure way of storing authentication details, including endpoint URLs, usernames, passwords, and token endpoints, which are essential for securely connecting to external payment gateway APIs.

NO.46 Which two scoped modules should a developer import in Lightning web components to check 04m 595 user permissions?
* @salesforce/customPermission
* @salesforce/userPermission
* @salesforce/hasPermission
* @salesforce/permission

To check user permissions in Lightning web components, a developer can import two scoped modules: @salesforce/customPermission and @salesforce/hasPermission. The @salesforce/customPermission module allows the developer to access the custom permissions assigned to the current user. The @salesforce/hasPermission module allows the developer to check if the current user has a specific permission, such as View Setup or Customize Application. These modules can be used to conditionally render or enable components based on the user’s permissions. Reference:

[Check User Permissions in Lightning Web Components]

[Custom Permissions]

[User Permissions and Access]

NO.47 An implementation of B2B Commerce is requiring guest users to have read access to the Product object.

What should an Administrator do to ensure that guest users have access?
* Change the org wide default for the Product object to read.
* Modify the guest user profile to provide access to the Product object,
* Create a new store sharing setting on the Product object.
* Create a sharing rule on the Product object.
To ensure that guest users have read access to the Product object, an Administrator should modify the guest user profile to provide access to the Product object. The guest user profile controls what guest users can do and see on a site1, 2. By default, guest users have read-only access to some standard objects, such as Account and Contact, but not to custom objects, such as Product2. Therefore, the Administrator needs to edit the guest user profile and assign the appropriate object permissions for Product2. Reference: Salesforce Accredited B2B Commerce Administrator Exam Guide, Set Up Guest User Access for Your Site

NO.48 What it true about installing the Cloudcraze managed package?
* A supportticket is required with Salesforce,
* The bandwidth exceeded limit Is not Impacted.
* Custom fields are limited to 100kb.
* The custom fields limit is not impacted.
According to the Installation Guide, installing the Cloudcraze managed package is a process that involves several steps, such as requesting access, installing dependencies, installing packages, configuring settings, and verifying installation. One of the facts that is true about installing the Cloudcraze managed package is that the custom fields limit is not impacted by the installation. The Cloudcraze managed package does not count against your org’s custom fields limit because it uses custom metadata types instead of custom fields. Therefore, option D is correct. Option A is false because a support ticket is not required with Salesforce to install the Cloudcraze managed package, you only need to request access to the Cloudcraze installation site. Option B is false because the bandwidth exceeded limit is impacted by the installation, as the Cloudcraze managed package consumes some of your org’s bandwidth limit. Option C is false because custom fields are not limited to 100kb, they are limited by the number of fields per object and the total size of all fields per object. Reference: Installation Guide, Installation Overview

NO.49 Which requirement must be met before an Administrator can perform a search index?
* All products must have at least one image assigned.
* All products must have a SKU assigned.
* At least one product must be marked Active.
* At least one product must have a ProductCode assigned.
Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has aProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within theplatform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

NO.50 A developer needs to implement specific styling for a standard component on a single page of the B2B Commerce store using an Aura template. The component should use the default style on all other pages.

How should the developer implement the required changes over multiple instances?
* Use a Custom CSS file in a static resource and add the import using the Edit Head Markup Editor in the Experience Builder.
* Create a Custom Content Layout Lightning web component that imports the custom CSS file. Set up the page to use this Content

Layout.

* Create a Custom Theme Layout Aura component that imports the custom CSS file. Set up the page to use this Theme Layout.
* Use the Override ii a in the Experience Builder and add the desired CSS to change the styles.

To implement specific styling for a standard component on a single page of the B2B Commerce store using an Aura template, the developer should create a custom theme layout Aura component that imports the custom CSS file. The developer should then set up the page to use this theme layout in the Experience Builder. This approach allows the developer to apply the custom CSS file only to the page that needs it, without affecting the default style of the component on other pages. The developer can also use the theme layout component to add other elements or functionality to the page, such as headers, footers, or navigation menus. Reference:

Customize Your Storefront with Aura Components

Create a Custom Theme Layout Component

NO.51 A customer can see a price that is not associated with their buyer group. 28m 48s What could be the cause of this behavior?
* A price book is associated to the default store buyer group.
* The price is directly set up on the product.
* The price book is associated to the user’s profile.
* A price book is directly associated to the storefront.

The behavior where a customer sees a price not associated with their buyer group could be due to:

A: A price book is associated with the default store buyer group:This means that the pricing seen by the customer might be coming from a price book intended for a broader audience rather than a specific buyer group, leading to the observed discrepancy.

Addressing this requires reviewing and adjusting the price book associations to ensure they align with the intended buyer groups and their respective pricing agreements.

NO.52 What is the difference between a Kit end a Bundle?
* The pricing of a Bundle is determined by the price list item associated with the Bundle.
* A Bundle is constructed by the customer.
* The pricing of a Bundle is determined by the products contained in the Bundle, but a Kit price is determined by the price list item associated with the Kit.
* A Bundle is a tightly related set of products.

NO.53 Which two objects are accessible from the Commerce App menu?
* Buyer Policies
* Product
* Buyer Groups
* Buyer Entitlements
* Reports
Explanation

According to the Commerce App page, commerce app is an app that allows you to manage your B2B Commerce data and functionality in Salesforce. Commerce app has several workspaces that correspond to different aspects of your B2B Commerce site, such as product, pricing, promotion, order, store, search, report, and content. Two of the objects that are accessible from the Commerce app menu are product and buyer groups. Product object stores information about the products that you sell on your site, such as name, description, status, visibility, category, image, etc. Buyer groups object stores information about the buyer groups that you assign to your site, such as name, description, price list selection method, price lists, etc.

Therefore, options B and C are correct. Options A, D, and E are false because buyer policies, buyer entitlements, and reports are not objects that are accessible from the Commerce app menu. They are features or components that can be managed separately in the CC

Admin interface or in Salesforce Setup. References: Commerce App, Commerce App Overview

NO.54 What mechanism can the administrator use to migrate store settings from one store to another?
* Store Syndication
* Change sets
* Store Launcher
* Data Merge

NO.55 Which three statement regarding Storefront Associations?

Choose 3 answers
* Restricted access toa particular storefront at the account cm account group level.
* Multiple communities can use the same storefront.
* Salesforce security settings at the community level can be ignored and leverage the security settings present within storefrontassociations
* A default storefront is available for a given community.
* Restricted access to a particular storefront at the account group level only
Explanation

According to the Storefront Associations page, storefront associations are settings that control which accounts or account groups have access to which storefronts. Storefront associations have the following features:

Restricted access to a particular storefront at the account or account group level. You can assign one or more accounts or account groups to a storefront and limit their access to that storefront only. Therefore, option A is correct.

Multiple communities can use the same storefront. You can associate one or more communities with a storefront and share the same settings and data across them. Therefore, option B is correct.

A default storefront is available for a given community. You can specify which storefront should be used as the default for a community when no other storefront association matches. Therefore, option D is correct.

Option C is false because Salesforce security settings at the community level cannot be ignored and leveraged by the security settings present within storefront associations. You still need to configure sharing settings, profiles, permission sets, and public groups for your community users. References:

Storefront Associations, Storefront Associations Overview

NO.56 Which integrations are out-of-the-box features provided with B2B Commerce?
* Pricing and Tax only
* Pricing, Tax, Loyalty, Inventory
* Inventory, Pricing, Shipping, Tax
* Tax and Shipping only
The integrations that are out-of-the-box features provided with B2B Commerce are inventory, pricing, shipping, and tax. Inventory integration allows an admin to sync product inventory data from external sources into Salesforce and display it on the storefront. Pricing integration allows an admin to use external pricing engines or custom Apex code to calculate prices for products and orders on the storefront. Shipping integration allows an admin to use external shipping services or custom Apex code to calculate shipping costs for orders on the storefront. Tax integration allows an admin to use external tax services or custom Apex code to calculate taxes for orders on the storefront. Reference: Inventory Integration; Pricing Integration; Shipping Integration; Tax Integration

NO.57 Which is a workspace in the Commerce App?

* Content Management
* Commerce Reports
* Product
* Search

Passing the Salesforce B2B-Commerce-Administrator exam is a great achievement, and it opens up many career opportunities in the field of B2B commerce. Certified Salesforce professionals are highly sought after by employers, and they can command higher salaries and better job opportunities than non-certified professionals. In addition, certification provides a competitive edge in the job market and demonstrates a commitment to professional development.

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